



WINES EXPORT AGENCY

PORTFOLIO



Light version



✦ WINES EXPORT AGENCY ✦

We welcome to Wines Export Agency: Distributor of French finest wines in the world.

Wines Export Agency is a dynamic company specializing in the production and distribution of French finest wines.

We have been established for over 11 years and we officially represent some of the largest and most globally known appellations at direct prices from all our vineyards.

Wines Export Agency currently has a effective distribution network in 35 countries including both importers and wholesalers clients backed by an effective marketing and business development strategy.

More than 120 appellations from France (red, white, rose wines, sparklings, Champagnes, or Spirits) are offered for sale and rigorously selected by our team who tastes hundreds of wines each year.



All our partner winegrowers partner work with an environmental approach and are often highly rated/rewarded by the best of international ontests/critics for the quality of their wines.

Wines Export Agency has very close ties with its: importers, distributors, major supermarket chains, liquor stores, bars, hotels, restaurant, clubs, casinos, and duty-free shops.

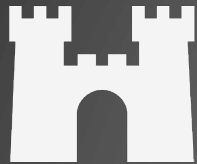
In total we have more than 2,300 direct customers that we supply for which we understand the needs and demands.

We are constantly committed to qualities, volumes, best prices and services.



WINES EXPORT AGENCY

OUR FRENCH PARTNERS REPRESENT:



19,000 *acres* for
170 *châteaux & estates*
from 120 *French appellations*



Many awards on all
our French wines



92 *châteaux & estates*
certified



Over 450 *medals*
& more 130 *90+ rating*



+37 *châteaux & estates*
in *organic, biodynamic*
and vegan viticulture



Over 350 *stars*

WINES EXPORT AGENCY

KEY POINTS

- **Our vision**

- ❖ Wines Export Agency strives to be the leader in the wholesale of french finest wines throughout the world.
- ❖ We are committed to adding value to our customers, offer the best qualities and highest standards of environmental respect from our winegrower partners, exemplary professional representation of our suppliers, and support for the communities where we live and work.
- ❖ We will secure our future with dedication to performance and innovation.

- **Our mission**

- ❖ Wines Export Agency's mission is to be the best and most respected wholesale distributor of wines and spirits beverages from France.
- ❖ We strive to develop the most trustworthy and professional partnership with our customers, which results in mutual benefits.
- ❖ We provide the best customer services to insure a valuable, long lasting relationship with our customers.
- ❖ We take pride in our ability to maintain a future vision filled with growth and opportunities, while staying true to our unwavering commitment of distributing the utmost quality wines and services.



- **Core values**

Integrity

- ❖ We always do business with the utmost integrity
- ❖ Honesty, respect and fairness govern all our actions.
- ❖ Our integrity is our most important competitive advantage.

Quality

- ❖ We take pride in delivering quality wines and spirits.
- ❖ We give superior service to every customer, and supplier.
- ❖ Our business is built on developing strong, enduring relationships.

Entrepreneurial Spirit

- ❖ We embrace change and adapt quickly.
- ❖ We encourage creativity and innovation from our customers and winegrowers, welcome new ideas and empower all to participate.
- ❖ We celebrate individual and team efforts and achievements as they are essential to our success



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LOGISTIC

Wines Export Agency brings you unique logistics solutions in France at every step of the logistical chain.

From 1 mix-pallet with grouped delivery according to the production regions, we offer you fully integrated door-to-door logistic services providing our customers with grouped delivery of their orders, secure and on-time delivery by:

Express air-delivery:

We offer fast and safe door-to-door delivery by air at economic rates for large loads and small parcels (samples, internet sales, gifts, private cellars).



International freight management by ocean:

Wines Export Agency can organize ocean freight options including LCL (Less than a Container Load), as well as full containers.



Short-term or long-term warehousing:

Short or long-term storage may be arranged upon request at one of our temperature-controlled warehouses in France. We can arrange for picking of orders, labelling and local delivery by ground, ocean, or air on demand.







Import customs operations:

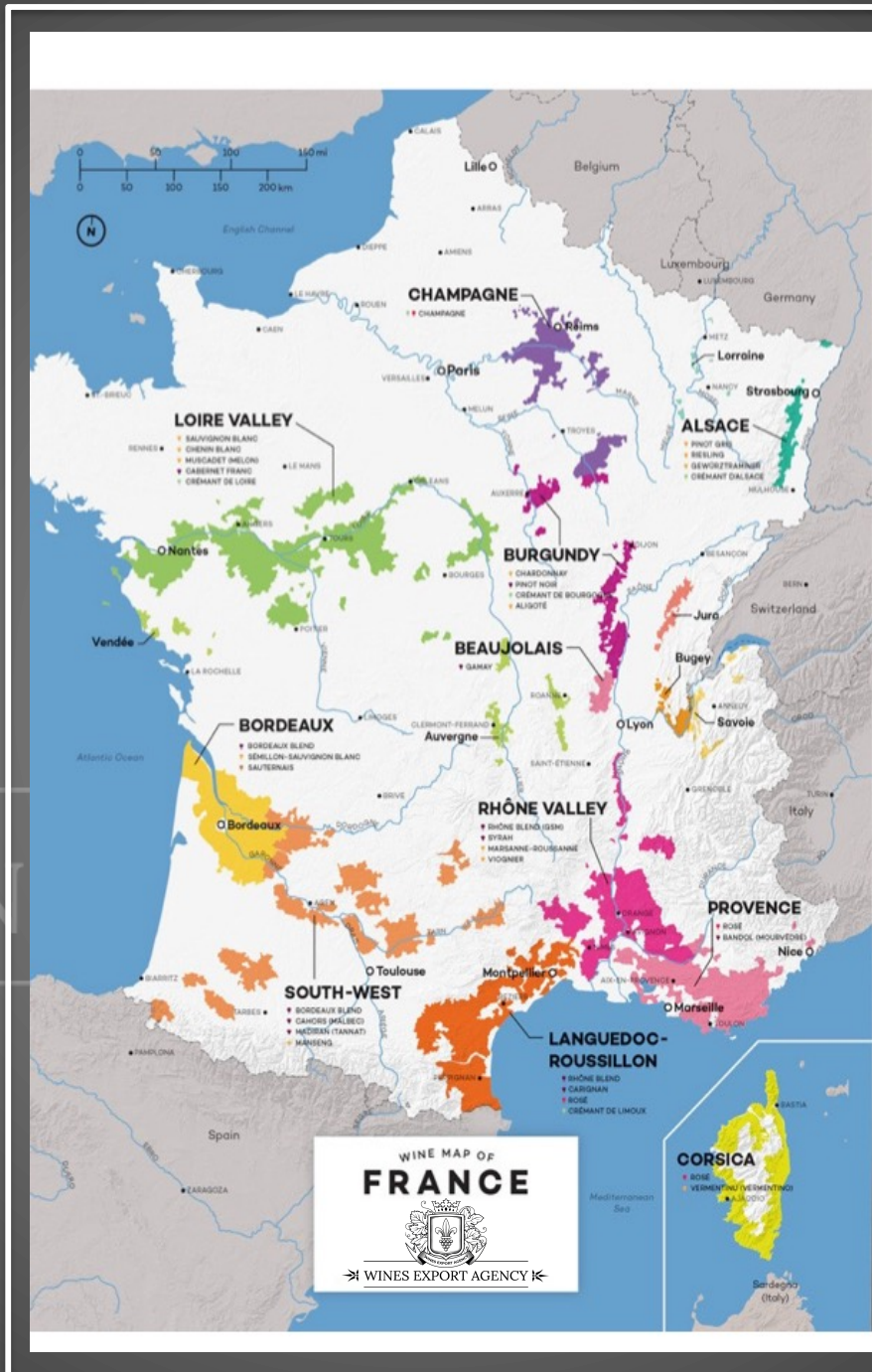
WEA collects and submits you all legal documents including for example : DCA/DAA, label/back label approval... – to clear all shipments everywhere in the world.

Do not hesitate to contact us for full details and pricing of our services.









West France

-  Loire valley
-  Bordeaux page 12
-  South West
-  Languedoc
Roussillon



East France

-  Champagne
-  Alsace page 8
-  Burgundy
-  Rhône valley
-  Provence
-  Corsica



OUR PARTNERS IN SOUTH WEST

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Our partner:



Château BELLES FILLES AOC Bergerac, South West



The property is established on the site of a Gallo-Roman villa and then a temple dedicated to Athena, which would have given its name to the village (Thénac)

Winery overview:

Maryvonne and François de Conti acquired the property in 1999 after leaving Reunion Island where they spent 11 years.

François worked there as an agricultural technician and then as a manager in an ostrich and emus farm. The couple arrived in Dordogne to bring us closer to the family. The desire to create our own company was the main driving force behind this installation.

Be master of their own destiny and be able to apply their choices, whether technical or philosophical. Very attached to the preservation of nature, this is why they have been in natural biological control since 2011.

They waited 11 years before definitely taking the plunge because they wanted to have all the cards for success in hand.



Our partner:



Château FAMAÉY AOC Cahors, South West



Château Famaey is first of all the story of Luc and Marc, two courageous Belgians and childhood friends who share the same dream: to produce a wine from a rich terroir in the magnificent Cahors region.

Winery overview:

In the heart of the Cahors appellation, the estate consists of 40 hectares of vines, located on the 1st, 2nd and 3rd terraces of the Lot Valley. The vineyard benefits from an exceptional terroir of clay and gravel and an abundance of sunshine.

The plots on the 1st terrace are used to produce their IGP Côtes du Lot wines, while the plots on the 2nd and 3rd terraces, thanks to a more complex terroir, are suitable for the production of their Cahors appellation wines.

Here, Malbec, the historic grape variety of the appellation, expresses all its qualities. Constant care for the vines and respect for nature are the pillars of their growing methods and they carefully control their yields to produce a rich, honest and authentic grape. The best plots of the vineyard are harvested manually, making the harvest a traditional annual celebration.



South West

Our partner:



Domaine BELLEGARDE AOC Jurançon, South West



*At the foot of the Pyrenees, at the extreme South West of France, Pascal and Isabelle Labasse farm
15 ha of Jurançon AOC.*

Winery overview:

Facing the Pyrenees mountain, the **Domaine Bellegarde** Estate, a family property, covers 14 hectares. For the respect of man, the earth and the grapes, the team of the domain works to obtain wines of great finesse.

« What we are, we owe it to our terroir, the climate and our exceptional grape varieties ». Behind each cuvée there is a plot, a south wind, a man, a lot of patience and passion for wines of character.

Domaine Bellegarde produces dry and mellow Jurançon, with the greatest respect for nature.

Facing south-facing the Pyrenees, the grapes ripen slowly, benefiting from a warm climate and the south wind of autumn. Each year, the wines of Domaine Bellegarde are rewarded in numerous guides.



Our partner:



Domaine LATRILLE AOC Jurançon, South West



A vineyard with exceptional typology and an appellation to royal history



Winery overview:

Owned since 2019 by Michel Boutin (Quebecer of origin) today Domaine Latrille is the largest independent property in the Jurançon appellation.

It was born from the visionary spirit of its founder Pierre-Yves Latrille. When he arrived in the Jurançon appellation at the beginning of the 1960s, this agricultural engineer was seduced by the typicality of the slopes of La Chapelle de Rousse, and was able to perceive the immense potential of vineyard and the adjoining wasteland.

Arriving with the 2012 vintage, the Domaine is now managed by Claire Bessou-Latrille, Technical Director, and Camille Bessou-Latrille, Sales & Marketing Director, granddaughters of Pierre-Yves Latrille.

Guided by experience and passion, the two sisters have the ambition to unite their areas of expertise with the aim of perpetuating the family vineyard and maintain the recognized quality of the wines produced.



South West

Our partner:

FRÉTILLÈRES
wines / / / / / / / / / / / / / / / /

Domaine des FRÉTILLERES AOC Bergerac, South West



A rich terroir gave birth to a unique wine... and it took the name flower...Frétillères

Winery overview:

Frétillères wines come from family owned vineyard « Domaine des Frétillères » which has been in business for three generations and over 60 years!

The incredible terroir that they have around their home, is one of the only places in the world where you can find the “Frétillère” flower.

For many years, they have applied and continue a reasoned fight in their vineyard against illness and parasite. The reasoned fight consists on doing as less treatment as possible on the vines.

The soils in their Estate are very productive: Little bit acid in plains and chalky-clay (argilo-calcaire) on hills sides. They are located in a wine-making area with productive assets, advantages.



WINES EXPORT AGENCY

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WINES EXPORT AGENCY

WINES EXPORT AGENCY IN THE WORLD:

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OCEANIA - RUSSIA - SOUTH AMERICA

