

WINES EXPORT AGENCY K

PORTFOLIO



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We welcome to Wines Export Agency: Distributor of French finest wines in the world.

Wines Export Agency is a dynamic company specializing in the prodution and distribution of French finest wines.

We have been established for over 11 years and we officially represent some of the largest and most globally known appellations at direct prices from all our vineyards.

Wines Export Agency currently has a effective distribution network in 35 countries including both importers and wholesalers clients backed by an effective marketing and business development strategy.

More than 120 appellations from France (red, white, rose wines, sparklings, Champagnes, or Spirits) are offered for sale and rigorously selected by our team who tastes hundreds of wines each year.





All our partner winegrowers partner work with an environmental approach and are often highly rated/rewarded by the best of international ontests/critics for the quality of their wines.

Wines Export Agency has very close ties with its: importers, distributors, major supermarket chains, liquor stores, bars, hotels, restaurant, clubs, casinos, and duty-free shops.

In total we have more than 2,300 direct customers that we supply for which we understand the needs and demands.

We are constantly committed to qualities, volumes, best prices and services.



OUR FRENCH PARTNERS REPRESENT:

19,000 *acres* for 170 *châteaux & estates* from 120 *French appellations*

Many awards on all our French wines



92 châteaux & estates *certified*

Over 450 *medals* & more 130 *90+ rating*



WINES EXPORT AGENCY 🗲



+37 châteaux & estates in *organic, biodynamic and vegan viticulture*



Over 350 stars

KEY POINTS

• Our vision

- Wines Export Agency strives to be the leader in the wholesale of french finest wines thoughout the world.
- We are committed to adding value to our customers, offer the best qualities and highest standards of environnemental respect from our winegrower partners, exemplary professional representation of our suppliers, and support for the communities where we live andwork.
- We will secure our future with dedication to performance and innovation.

• Our mission

- Wines Export Agency's mission is to be the best and most respected wholesale distributor of wines end spirits beverages from France.
- We strive to develop the most trustworthy and professional partnership with our customers, which results in mutual benefits.
- We provide the best customer services to insure a valuable, long lasting relationship with our customers.
- We take pride in our ability to maintain a future vision filled with growth and opportunities, while staying true to our unwavering commitment of distributing the utmost quality wines and services.



• <u>Core values</u>

Integrity

- We always do business with the utmost integrity
- Honesty, respect and fairness govern all our actions.
- Our integrity is our most important competitive advantage.

Quality

- We take pride in delivering quality wines and spirits.
- We give superior service to every customer, and supplier.
- Our business is built on developing strong, enduring relationships.

Entrepreneurial Spirit

- ✤ We embrace change and adapt quickly.
- We encourage creativity and innovation from our customers and winegrowers, welcome new ideas and empower all to participate.
- We celebrate individual and team efforts and achievements as they are essential to our success



LOGISTIC

Wines Export Agency brings you unique logistics solutions in France at every step of the logistical chain.

From 1 mix-pallet with grouped delivery according to the production regions, we offer you fully integrated door-to-door logistic services providing our customers with grouped delivery of their orders, secure and on-time delivery by:

Express air-delivery:

We offer fast and safe door-to-door delivery by air at economic rates for large loads and small parcels (samples, internet sales, gifts, private cellars).





International freight management by ocean:

Wines Export Agency can organize ocean freight options including LCL (Less than a Container Load), as well as full containers.

Short-term or long-term warehousing:

Short or long-term storage may be arranged upon request at one of our temperature-controlled warehouses in France. We can arrange for picking of orders, labelling and local delivery by ground, ocean, or air on demand.



Import customs operations:

WEA collects and submits you all legal documents including for example : DCA/DAA, label/back label approval... – to clear all shipments everywhere in the world.

Do not hesitate to contact us for full details and pricing of our services.

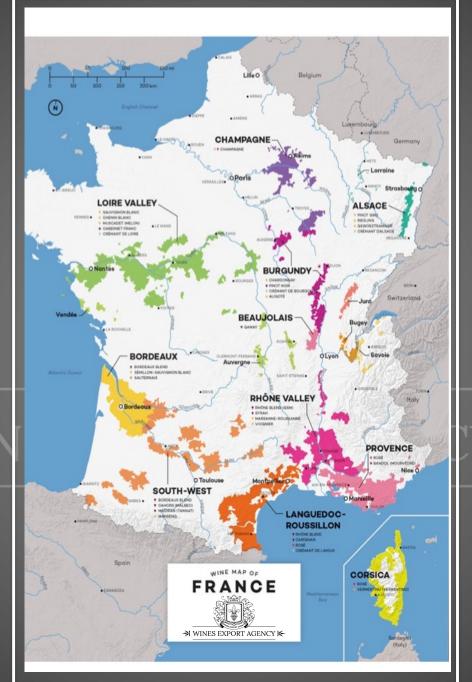


West France

Loire valley

Bordeaux page 12

South West Languedoc Roussillon



East France Champagne Alsace page 8 Burgundy Rhône valley Provence Corsica

OUR PARTNERS IN PROVENCE « RIVIERA »

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Provence



Vignoble de CHAVETTE AOC Côtes de Provence, Provence



Provence

Once upon a time there was a castle in Provence nestled in the heart of an inner valley particularly sheltered by the Massif des Maures.

Winery overview:

Behind the Massif des Maures, is an interior valley, (or center Var), particularly sheltered that must be discovered. The Puget-Ville, Cuers, Pierrefeu plains are at its heart. This is where you will discover the "Château du Puget", a 17th century winery, family estate inherited in 1972 by Madame Viès.

Today the Château du Puget is managed by Pierre Grimaud who strive to continue a meticulous work, to present high quality Côtes de Provence wines and that everyone will find a warm welcome.

The soils are clay-limestone, at the limit of the Maures mountain range, sandstone can also be found there. Although separated from the seaside by the Moors, the climate is Mediterranean.

The terroir of Puget-Ville produces fresh and fruity Côtes de Provence rosé wines, very representative of the appellation, and dry and fruity Côtes de Provence white wines with citrus aromas. But it is particularly favorable for red wines, deep and tannic, which will reach their best in three or four years.







Domaine la SANGLIERE AOC Côtes de Provence, Provence





Ask a winegrower to tell you about his story. He will speak probably about men, about nature, ground, climate...

Winery overview:

Everything begins in 1980 when François Devictor, engineer in farming awarded a diploma by the ESAP (College of Farming from Purpan) decides to settle down in Provence to produce great wines.

He falls in love at first sight with the Domaine de la Sanglière in Bormes les Mimosas and guesses at once the potential this idyllic site represents, located by the sea.

With a total surface of 42 hectares, the estate is completely remodeled to meet optimal quality requirements. A cellar is built. The production of Whites, Rosés and Red wines in Côtes de Provence appellation can then begin... In the lineage of their father's work, it is the wine growers' second generation, Rémy and Olivier Devictor that manages the estate nowadays.





Château VANNIERES AOC Bandol, Provence



At Château Vannières they cultivate French excellence.

Winery overview:

This one-piece property is located in the Bandol appellation and consists of 32 hectares of vineyard mainly producing red and rosé wines and only 6% white. On the estate, a Provençal building and cellars dating from the 16th century coexist, as well as a Scottish-style residence built in the 19th century by the owner nostalgic for his homeland.

In 1957, the grandfather of Eric Boisseaux, the current owner, acquired this estate. This Beaujolais and Rhône Valley winegrower was among the first of the appellation to market his wines in bottles and to create a tasting cellar in 1961.

On this clay-limestone terroir, facing south to south-east, the late-ripening Mourvèdre variety flourishes. Containing 95% in the composition of the red wines of Château Vannières, this plant coexists with the Grenache, Cinsault (for the rosés), Clairette and Rolle (for the white wines).

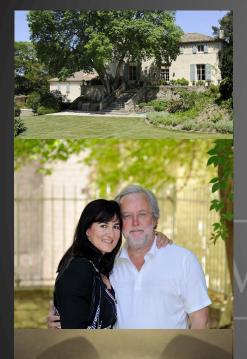




Château DALMERAN AOC Côtes de Provence, Provence



Château Dalmeran : an exceptional domain in the heart of Les Baux de Provence



Winery overview:

Each stone seems to tell its own story and the shade beckons vou to stay. Every tree invites you to relax and drift away in a pleasant dream.

Dalmeran wines have been planted on the slopes of two vallevs leading into the Alpilles hllls. The earliest record of vines and olive trees on the domain was in 1531. The roman road, via Domitia, passed by its front door on the northern slopes of the Alpilles.

Its micro-climate is constantly regenerated by the pulsating Mistral wind. The vines are planted in a clay/lime stone soil and the surface is peppered with pebbles. The vines, grenache, syrah, cabernet-sauvignon and cinsault were planted over 25 years ago.



OUR DISCOVERIES 2022

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Provence

Our discoveries 2022:

Domaine le GRAND CROS: AOC Côtes de Provence, Provence

It's not every day that a minister becomes a winegrower! Hugh Faulkner, owner of the Grand Cros, has indeed assisted Pierre Eliott Trudeau, the most famous of Canadian Prime Ministers, three times. He was its Secretary of State, its Minister of Science and Technology and its Minister of Northern Affairs.

Winery overview:

In the foothills of the Massif des Maures, Le Grand Cros is the archetype producer that has achieved greater brightness and precision in their rosés. Each line has its unique personality. L'Esprit de Provence reflects the true essence of the region with finesse and aromatic expression for the rosé and white and power with refinement and delicious fruit for the red. Aurélia was launched in 2015 with the objective of capturing a more sophisticated style of rosé : more full-bodied without betraying the elegance one expects from a Provence rosé.

Le Grand Cros was also an early pioneer of traditional method sparkling rosé in Provence. "La Maîtresse" is elegant and refined and its rival the charmat method "La Rivale" is fresh and vivacious.

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WINES EXPORT AGENCY

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