



WINES EXPORT AGENCY

PORTFOLIO



Light version

We welcome to Wines Export Agency: Distributor of French finest wines in the world.

Wines Export Agency is a dynamic company specializing in the production and distribution of French finest wines.

We have been established for over 11 years and we officially represent some of the largest and most globally known appellations at direct prices from all our vineyards.

Wines Export Agency currently has a effective distribution network in 35 countries including both importers and wholesalers clients backed by an effective marketing and business development strategy.

More than 120 appellations from France (red, white, rose wines, sparklings, Champagnes, or Spirits) are offered for sale and rigorously selected by our team who tastes hundreds of wines each year.



All our partner winegrowers partner work with an environmental approach and are often highly rated/rewarded by the best of international ontests/critics for the quality of their wines.

Wines Export Agency has very close ties with its: importers, distributors, major supermarket chains, liquor stores, bars, hotels, restaurant, clubs, casinos, and duty-free shops.

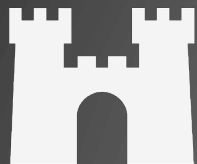
In total we have more than 2,300 direct customers that we supply for which we understand the needs and demands.

We are constantly committed to qualities, volumes, best prices and services.



WINES EXPORT AGENCY

OUR FRENCH PARTNERS REPRESENT:



19,000 *acres* for
170 *châteaux & estates*
from 120 *French appellations*



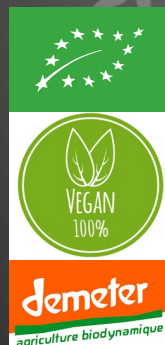
Many awards on all
our French wines



92 *châteaux & estates*
certified



Over 450 *medals*
& more 130 *90+ rating*



+37 *châteaux & estates*
in *organic, biodynamic*
and vegan viticulture



Over 350 *stars*

WINES EXPORT AGENCY

KEY POINTS

- **Our vision**

- ❖ Wines Export Agency strives to be the leader in the wholesale of french finest wines throughout the world.
- ❖ We are committed to adding value to our customers, offer the best qualities and highest standards of environmental respect from our winegrower partners, exemplary professional representation of our suppliers, and support for the communities where we live and work.
- ❖ We will secure our future with dedication to performance and innovation.

- **Our mission**

- ❖ Wines Export Agency's mission is to be the best and most respected wholesale distributor of wines and spirits beverages from France.
- ❖ We strive to develop the most trustworthy and professional partnership with our customers, which results in mutual benefits.
- ❖ We provide the best customer services to insure a valuable, long lasting relationship with our customers.
- ❖ We take pride in our ability to maintain a future vision filled with growth and opportunities, while staying true to our unwavering commitment of distributing the utmost quality wines and services.



- **Core values**

Integrity

- ❖ We always do business with the utmost integrity
- ❖ Honesty, respect and fairness govern all our actions.
- ❖ Our integrity is our most important competitive advantage.

Quality

- ❖ We take pride in delivering quality wines and spirits.
- ❖ We give superior service to every customer, and supplier.
- ❖ Our business is built on developing strong, enduring relationships.

Entrepreneurial Spirit

- ❖ We embrace change and adapt quickly.
- ❖ We encourage creativity and innovation from our customers and winegrowers, welcome new ideas and empower all to participate.
- ❖ We celebrate individual and team efforts and achievements as they are essential to our success



✧ WINES EXPORT AGENCY ✧

LOGISTIC

Wines Export Agency brings you unique logistics solutions in France at every step of the logistical chain.

From 1 mix-pallet with grouped delivery according to the production regions, we offer you fully integrated door-to-door logistic services providing our customers with grouped delivery of their orders, secure and on-time delivery by:

Express air-delivery:

We offer fast and safe door-to-door delivery by air at economic rates for large loads and small parcels (samples, internet sales, gifts, private cellars).



International freight management by ocean:

Wines Export Agency can organize ocean freight options including LCL (Less than a Container Load), as well as full containers.



Short-term or long-term warehousing:

Short or long-term storage may be arranged upon request at one of our temperature-controlled warehouses in France. We can arrange for picking of orders, labelling and local delivery by ground, ocean, or air on demand.







Import customs operations:

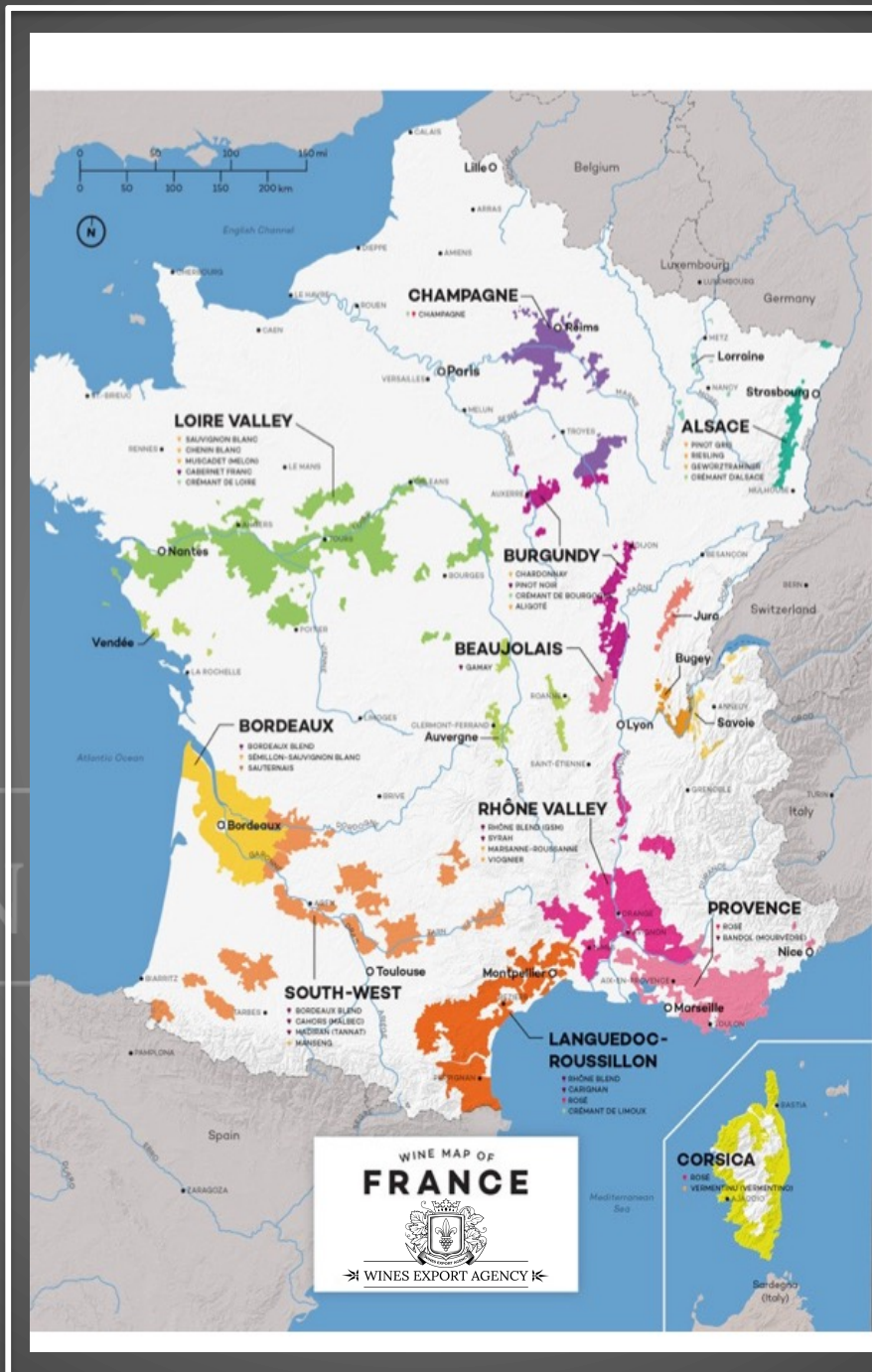
WEA collects and submits you all legal documents including for example : DCA/DAA, label/back label approval... – to clear all shipments everywhere in the world.

Do not hesitate to contact us for full details and pricing of our services.









West France

-  Loire valley
-  Bordeaux page 12
-  South West
-  Languedoc
Roussillon



East France

-  Champagne
-  Alsace page 8
-  Burgundy
-  Rhône valley
-  Provence
-  Corsica



OUR PARTNERS IN LOIRE VALLEY

✧ WINES EXPORT AGENCY ✧

Our partner:

Domaine
CARROY

Domaine CARROY AOC Pouilly Fumé, Loire valley

Christophe and Sébastien Carroy took over from their father Jacques in 2006 on this 8 hectare estate spread over various Pouilly-Fumé terroirs, in the family for six generations.



Winery overview:

The Jacques & Fils Carroy Domain is situated 200 km South of Paris, in the Pouilly-sur-Loire (Nièvre) vineyards, in the place known as “Le Bouchot”.

The members of the Carroy family have been winegrowers from father to son for five generations. Three vintages – 100% sauvignon – are offered : Pouilly-Fumé Bascoin, l’Eclat and l’Ephémère.

Covering an area of eight hectares, our operations are situated on the slopes of the Pouilly-sur-Loire Loges, Saint-Andelain and Bouchot vineyards.

The production of the Carroy Domain is essentially based on the Pouilly-fumé wine, Sauvignon varietal.

The Carroy Domain has been awarded the high environmental value certification in 2016 in order to reduce to a minimum the impact of agricultural practices on the environment.



Our partner:



Domaine CHOLLET

AOC Pouilly Fumé, Loire valley



In the heart of Bouchot, an old Pouillyssois wine-growing village, Gilles Chollet and his son Séverin are at the head of a domain whose vineyard covers 11.5 ha.



Winery overview:

In 1960, the first Chollet family wine made its appearance in Le Bouchot. It was made with the greatest respect for the terroir, yielding great Pouilly wines. As a result, Roland won plenty of competitions for his wines at the Paris and Macon General Competitions in the space of 20 years.

Then, in 1980, his son Gilles Chollet went to work by his side. The father and son discovered new terroirs, acquired more land and expanded rapidly, always being mindful to do things right.

Beginning in 2010, after completing his studies in Beaune, the Gilles' son Séverin threw himself in with his parents, adding his own touch of modernity to the operation. A family working together, translating their liveliness and their own generous personalities into their wines, now naturally associated with the “Chollet Family” name.



Our partner:



Domaine de la DOZONNERIE

AOC Chinon, Loire valley



Jean-François Delalay has been running this vineyard since 1990. The first vine of which was planted by his grandfather in 1936.

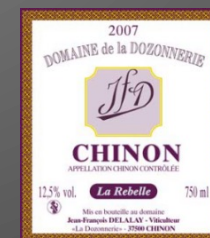
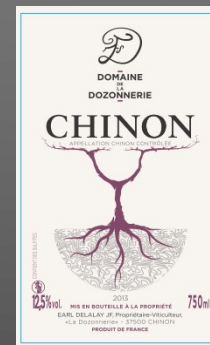
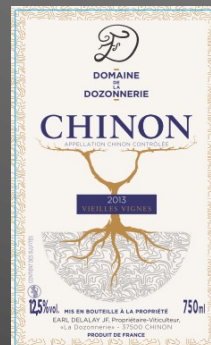
Winery overview:

Created in 1936, date of the creation of the Chinon AOC, the Domaine de la Dozonnerie is located in the heart of the Loire Valley.

The estate is one of the few in the Chinon AOC appellation to have its entire vineyards on the slopes, thus benefiting from exceptional exposure. It's moreover an "aging" vineyard which is gaining maturity, and from which the the Delalay Family's know-how odraws its inspiration.

All the criteria are met for wines of great expression. The wines he produces are made from the Cabernet Franc grape variety and are the result of a precise blend of grapes from different terroirs of the estate, as well as from vines of different ages.

In each of the typicities of their cuvées, the terroirs are rigorously selected and vinified separately, in order to obtain wines of character.



Our partner:



Domaine du BOURG NEUF

AOC Saumur, Loire valley



39 hectare estate founded in 1975 by Raymond Joseph, in Saumur and Saumur-Champigny Appellations.



Winery overview:

The Domaine du Bourg Neuf is a family estate of 39 hectares of vines, for 4 generations. It was created by Raymond JOSEPH son of a winegrower in 1955.

Taken over in 1981 by Christian JOSEPH, it is today his sons who will continue their father's work.

The domaine du Bourg Neuf is located in VARRAINS near SAUMUR in the LOIRE valley.

The estate practices a sustainable farming with ploughing and grassing.

The wines are produced in a traditional way on the estate.

They are aged in vats for 1 year and then in underground cellars made of Tufa stone.



Our partner:



Domaine GIRARD AOC Muscadet, Loire valley



The Domaine Girard is a family estate, Patrick has been the owner since 1991, and the estate is located in the heart of the Muscadet area.



Winery overview:

The Domaine Girard is a family estate, Patrick has been the owner since 1991 and in 2013 his son, Guillaume, joined him. The estate is located between 2 rivers (Sèvre & Maine), in the heart of the Muscadet area. Thanks to this situation the main production is the Muscadet Sèvre et Maine sur lie (90% of the vineyard surface area). The vineyard is planted on schist and gneiss subsoils which gives elegant fruity aromas and very interesting mineral hints to the wine. The wine is left on its lees to increase its richness.

The motto of the family is the quality of the work, the precision and the flawless quality of the wine that was awarded multiple times with gold, silver and bronze at the different competition in Paris, Nantes, Vertou and Maisdon-sur-Sèvre. Today the Domaine Girard counts 93 acres of vine in reasoned culture. 60% of the crop is sold directly and the range of wine is diversified.



Our partner:



Domaine la CROIX DES VAINQUEURS AOC Vouvray, Loire valley



It was in 2006, that the Domaine la Croix des Vainqueurs was created thanks to Laurent Bonneau, the current owner.



Winery overview:

The vineyard cover 8 ha in the heart of the 2000 ha of the Vouvray AOC appellation. Chenin Blanc, or Pineau de Loire is the only grape variety recognized by the appellation. On the high plateau, the richness of the clay-limestone soil and the reasonable density of 6,600 vines per hectare, give the vineyard all the characteristics conducive to the development of a quality production, with several facets (dry, semi-dry, soft, sweet, traditional method or semi-dry method).

Before choosing the Loire to settle in, Laurent Bonneau perfected his knowledge on each stages, for 8 years at the Dourthe house (Château Lagarde in Pessac Léognan in the Bordeaux region).

Concerned about the respect of the environment, Laurent has a reasoned approach, does not use any systemic weed-killer and works the soil. 100% of the harvest is acrried out manually in 15kg boxes to avoid injuring the berries.



Our partner:



Château le MOULIN NEUF AOC Saint Nicolas de Bourgueil, Loire valley



In 1985, in the heart of the Loire Valley at Saint Nicolas de Bourgueil, Laurent MABILEAU took over the family property.



Winery overview:

Château le Moulin Neuf is located in the heart of the Loire Valley at Saint Nicolas de Bourgueil. It looks out over an exceptional wine growing area, a grit based land acting as a natural temperature regulator for the soil. Maximising the potential of this land with the « Cabernet Franc » grape variety. **Laurent MABILEAU** carries out his work with devotion.

Convinced that the creation of a wine happens not only in the cellar, but commences already at the vine, the management of the vineyard favours an approach placing great emphasis on careful work on the ground, ecological reserve zones such as hedges, woods, embankments, grass strips etc... This biodiversity can be seen as a real asset, leading to a greater respect towards nature and traditions in order to protect the vines and optimise the quality of the wines.

However, each year is a new challenge, a new balance to be found working with what nature has provided. The style of **Château le Moulin Neuf** isn't to go against its traditions, nor to overlook its know how and ced to the latest industry trends: this is what makes its wines so exceptional.





OUR DISCOVERIES 2022

✧ WINES EXPORT AGENCY ✧

Our discoveries 2022:

Château de PARNAY:

AOC Saumur Champigny, Loire valley

LEVRON & VINCENOT, a human adventure

This is a story about men and about passion for the terroir

Winery overview:

Mathias Levron, winemaker, and his partner Régis Vincenot, investor, bought in 2006 Ch. De Parnay.

A historic estate (the first fortress dates back to the 10th century) famous for its Clos d'Entre les Murs created by Antoine Cristal.

An enclosure made up of eleven parallel walls with holes at the height of the suckers to allow them to pass through and face south.

The vineyard covers 34 ha made up of four islets of plots, all located on clay-limestone soil.

The two partners also created in 2007 Ch. La Serpe and its 20 ha of vines.

Château la PERRIERE:

AOC Muscadet, Loire valley

Attentive, Vincent Loiret, helped by his wife, have a permanent concern for quality and keeps on keeping abreast of new developments.

Winery overview:

At the helm since 1993 of this nearly 50 ha estate, Vincent Loiret, the fourth in charge of running the estate, is located near the Nantes Vineyard museum in Pallet, one of the most renowned village for muscadet-sèvre-et-Maine.

He focused his efforts on the modernization and development of the winery and cellars. He was rewarded several times : Guide hachette, Feminalises, ...

The AOC muscadet designates the regional appellation, which covers 81 municipalities south and east of Nantes: 67 in Loire-Atlantique, 10 in Maine-et-Loire and 4 in Vendée. The vines cover the hills bordering the Loire, the Sèvre, the Maine, the edges of the Grandlieu lake and the Goulaine marshes. The climate is oceanic, open to the sea wind, characterized by low annual thermal amplitudes and good summer sunshine which favors an early start of vegetation; the moderation of summer temperatures preserves the freshness of the melon aromas.



Our discoveries 2022:

Domaine JP BAILLY:

AOC Pouilly Fumé, Loire valley

It is in the heart of the Pouilly vineyard that the "Bailly" have been winegrowers for 5 generations.

Winery overview:

It is in the heart of the Pouilly Fumé vineyard, between the three municipalities of Tracy-sur-Loire, Saint-Andelain and Pouilly-sur-Loire, that the Baillys have been making wine for six generations now.

The Domaine Bailly grows grapes with passion on 18 hectares of vines, all located on hillsides amongst the best in the Pouilly-Fumé vineyard.

Patrice, has been operating the domain since 2000, walking in his father Jean-Pierre's footsteps. He produces a wine well-known for its fruity aroma, the charm of this Pouilly-Fumé.

Stemming from the Sauvignon grape variety, our Pouilly-Fumé vines are between ten and 40 years old.

Domaine N&JL RAIMBAULT:

AOC Sancerre, Loire valley

« Chambre » is a small French village on the road which leads from Sancerre to Sury-en-Vaux. This is where Noël, Jean-Pierre and now Charlotte Raimbault (3 generations) are installed.

Winery overview:

The Domaine Raimbault is a family estate of 13 hectares of vines, for 3 generations.

It was created by Noel Raimbault son of a winegrower in 1955. Taken over in 1983 by Jean-Pierre Raimbault, it is today his sons who will continue their father's work.

The domaine Raimbault is located in Chambre near SANCERRE in the LOIRE valley.

The estate practices a sustainable farming with ploughing and grassing.

The wines are produced in a traditional way on the estate.

They are aged in vats for 1 year and then in underground cellars made of Tufa stone.



WINES EXPORT AGENCY

Main office:

26 Avenue Gustave Eiffel - 33700 Mérignac - FRANCE - Phone:
+33.975.431.750

E-mail: contact@winesexportagency.com

Website: www.winesexportagency.com

WINES EXPORT AGENCY

WINES EXPORT AGENCY IN THE WORLD:

ASIA - AFRICA - CANADA - EUROPE - NORTH AMERICA -
OCEANIA - RUSSIA - SOUTH AMERICA

