



WINES EXPORT AGENCY

LANGUEDOC's PORTFOLIO



Light version

We welcome to Wines Export Agency: Distributor of French finest wines in the world.

Wines Export Agency is a dynamic company specializing in the production and distribution of French finest wines.

We have been established for over 11 years and we officially represent some of the largest and most globally known appellations at direct prices from all our vineyards.

Wines Export Agency currently has a effective distribution network in 35 countries including both importers and wholesalers clients backed by an effective marketing and business development strategy.

More than 120 appellations from France (red, white, rose wines, sparklings, Champagnes, or Spirits) are offered for sale and rigorously selected by our team who tastes hundreds of wines each year.



All our partner winegrowers partner work with an environmental approach and are often highly rated/rewarded by the best of international ontests/critics for the quality of their wines.

Wines Export Agency has very close ties with its: importers, distributors, major supermarket chains, liquor stores, bars, hotels, restaurant, clubs, casinos, and duty-free shops.

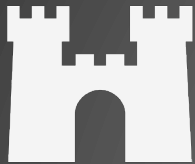
In total we have more than 2,300 direct customers that we supply for which we understand the needs and demands.

We are constantly committed to qualities, volumes, best prices and services.



WINES EXPORT AGENCY

OUR FRENCH PARTNERS REPRESENT:



19,000 *acres* for
170 *châteaux & estates*
from 120 *French appellations*



Many awards on all
our French wines



92 *châteaux & estates*
certified



Over 450 *medals*
& more 130 *90+ rating*



+37 *châteaux & estates*
in *organic, biodynamic*
and vegan viticulture



Over 350 *stars*

WINES EXPORT AGENCY

KEY POINTS

- **Our vision**

- ❖ Wines Export Agency strives to be the leader in the wholesale of french finest wines throughout the world.
- ❖ We are committed to adding value to our customers, offer the best qualities and highest standards of environmental respect from our winegrower partners, exemplary professional representation of our suppliers, and support for the communities where we live and work.
- ❖ We will secure our future with dedication to performance and innovation.

- **Our mission**

- ❖ Wines Export Agency's mission is to be the best and most respected wholesale distributor of wines and spirits beverages from France.
- ❖ We strive to develop the most trustworthy and professional partnership with our customers, which results in mutual benefits.
- ❖ We provide the best customer services to insure a valuable, long lasting relationship with our customers.
- ❖ We take pride in our ability to maintain a future vision filled with growth and opportunities, while staying true to our unwavering commitment of distributing the utmost quality wines and services.



- **Core values**

Integrity

- ❖ We always do business with the utmost integrity
- ❖ Honesty, respect and fairness govern all our actions.
- ❖ Our integrity is our most important competitive advantage.

Quality

- ❖ We take pride in delivering quality wines and spirits.
- ❖ We give superior service to every customer, and supplier.
- ❖ Our business is built on developing strong, enduring relationships.

Entrepreneurial Spirit

- ❖ We embrace change and adapt quickly.
- ❖ We encourage creativity and innovation from our customers and winegrowers, welcome new ideas and empower all to participate.
- ❖ We celebrate individual and team efforts and achievements as they are essential to our success



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LOGISTIC

Wines Export Agency brings you unique logistics solutions in France at every step of the logistical chain.

From 1 mix-pallet with grouped delivery according to the production regions, we offer you fully integrated door-to-door logistic services providing our customers with grouped delivery of their orders, secure and on-time delivery by:

Express air-delivery:

We offer fast and safe door-to-door delivery by air at economic rates for large loads and small parcels (samples, internet sales, gifts, private cellars).



International freight management by ocean:

Wines Export Agency can organize ocean freight options including LCL (Less than a Container Load), as well as full containers.



Short-term or long-term warehousing:

Short or long-term storage may be arranged upon request at one of our temperature-controlled warehouses in France. We can arrange for picking of orders, labelling and local delivery by ground, ocean, or air on demand.



Import customs operations:

WEA collects and submits you all legal documents including for example : DCA/DAA, label/back label approval... – to clear all shipments everywhere in the world.

Do not hesitate to contact us for full details and pricing of our services.







OUR PARTNERS IN LANGUEDOC

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Our partner:

CHÂTEAU BELVIZE
Vin du Languedoc
FRANCE

Château BELVIZE
AOC Languedoc/Minervois, Languedoc



Fernando Truyols Zaforteza is one of those men converted to the great wines of Languedoc and are convinced of their future.



Winery overview:

The Domaine de Belvize is located in the heart of the Minervois region, occupying a vast amphitheater overlooking the Aude valley, between the Montagne Noire and the Canal du Midi.

The vines of Château Belvize are at the heart of a terroir well oriented to benefit from sunshine all day long, and characterized by low rainfall. As a result harvest are naturally small but the grapes have a very good concentration of sugars and aromatics. In 2010, the cultivation system was changed to organic farming, with mechanical weeding, non-chemical fertilizers and phytosanitary treatments with sulfur and very limited doses of copper.

The production wine in the cellar of Château Belvize continues the qualitative process by using only vinification products approved for the organic label, obtained in 2014.



Our partner:



Château La Font des Ormes AOC Languedoc, Languedoc



Conceive wine as a tribute. A song. Imagine this landscape as a partition discovered in a museum of ancient music.



Winery overview:

Everyone agrees: the soils of Font des Ormes, with their rare mixture of limestone and basalt, form the basis of the style of the estate's wines. Especially since the two go very well together. The basalt confers generosity and elegance, the limestone bringing depth, freshness and a stricter side.

From their first visit in 2004, Claude and Lydia Bourguignon had the intuition that this terroir lends itself particularly well to red wines. According to them, basalt is rich in trace elements which bring passion, and in magnesia, responsible for beautiful bitterness that gives length and nobility to wines.

Over the years, thanks to the work done to restore the life of the soil, these characteristics have become more and more assertive. And the transition to biodynamic cultivation now allows us to reinforce this evolution.



Our partner:



Clos des Nines AOC Languedoc, Languedoc



The estate is named after its three daughters, (nines in the traditional langue d'oc).



Winery overview:

Clos des Nines is a small property of 10 hectares of vines on slopes and olive trees nested in the garrigue between Montpellier and Sète. Isabelle Mangeard started this new adventure in 2003 as a complete change of life style.

The entire estate is located on typical chalky-clay Languedoc soils with fossilised oyster shells.

The vines are on average 30 years old and planted on gentle slopes. The Carignan are over 80 years old.

An organic certification has been signed in august 2013

The harvest exclusively done by hand. Extreme attention is brought to the sanitary aspect and phenolic maturity of the berries. The yields are naturally low at 30-35 hectoliters/hectare

The harvest is destemmed. Each varietal is vinified separately.



Our partner:

GRAND GUILHEM

Domaine Grand Guilhem
Vin de France, Languedoc



The wines of the Grand Guilhem estate: nuggets to discover



Winery overview:

Domaine Grand Guilhem is a 10.4 ha family and artisanal wine estate certified in organic farming since 2004 and producing natural wines (manual harvest, fermentation using natural yeasts, without added sulfites or other input).

It has a structure of accommodation in charming Bed and Breakfast and Gîtes, with a 19th century manor house and outbuildings.

Located overlooking Cascastel, a small wine village of 200 inhabitants in the “Vallée du Paradis”, it is ideally located in the heart of the Cathar country and 25 km from the beaches of the Mediterranean.



Our partner:



Domaine Le Nouveau Monde AOC Languedoc, Languedoc



The estate owes its name to the former owner of the place and his friendship with Henri de Montfreid, a French adventurer and writer.

Winery overview:

This vineyard of 20 ha established in south of Béziers, property of the Borrás-Gauch family for several generations, is located between sea and pond, on a Villafranchian terrace of rolled pebbles mixed with red clay, and under the influence of Mediterranean. Anne-Laure, oenologist, and Sébastien Borrás, restaurateur, took orders in 2003.

The estate owes its name to Henri de Montfreid, a famous French adventurer who returned from South America had found the location so wild and beautiful, that he pushed his friend to call it "the New World".



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Our partner:



Domaine La Prade Mari AOC Minervois, Languedoc



Eric Mari is an unclassifiable winemaker. We come to see it from very far away to understand what respect for nature, fauna and flora is. There's no treatment and no cheating

Winery overview:

25 km from Narbonne and 45 km from Carcassonne and Béziers, Domaine La Prade Mari is located in the south of the Hérault department in the Languedoc Roussillon region. Rooted in an atypical Mediterranean terroir, Eric MARI has a variety of indigenous grape varieties whose blending offers powerful wines, combining structure, elegance and harmony.

The natural method of cultivation is the wish of an artisan winegrower who respects his land and his vine.

The Domaine LA PRADE MARI comprises 24 hectares of silty-clay soil planted with Syrah, Carignan, Mourvèdre, Grenache but also Viognier and Roussanne.

The yield per hectare is 20 hl on average depending on the vintage. Total production represents 70,000 bottles per year (70% of which is exported).





OUR DISCOVERIES 2022

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Our discoveries 2022:

Domaine PRADELS-QUARTIRONI: AOC Saint Chinian, Languedoc



Jancis Robinson
Jancis Robinson's scores

In 2008, Guilhem and Magali Quartironi took over from their parents Armelle and Roger at the head of this estate created in 1950 by their grandparents and now run organically.

Winery overview:

For 3 generations, the Quartironi family has exercised their profession as winegrowers with passion at the Domaine des Pradels Quartironi. It currently has an area of 14 hectares. Guilhem and Magali Quartironi lead the estate, in Organic Agriculture, in the Saint Chinian appellation.

The terroir of schists benefits from an exceptional situation, which favors the development of subtle aromas and the characteristic freshness of their wines.

The vines are surrounded by woods of holm oaks, arbutus, pines, some chestnut trees, heather, cistus, cades, junipers, thymes, and other aromatic plants, inhabited by many insects and birds, a rich and beautiful biodiversity....

They grow grape varieties: Carignan noir (old vines), Grenache noir, Syrah, Mourvèdre, Cinsault, Grenache blanc, Carignan blanc, Roussanne

Domaine la YOLE: AOC Languedoc, Languedoc



Domaine La Yole likes to cultivate the vine by raising its wines with ancestral techniques and traditions whose origins date back nearly 2,000 years.

Winery overview:

It was at the beginning of the 17th century, Maître Laguiole Avocat, the new owner of the estate, gave it its name: la YOLE. In 1954, bought the estate of 110 Ha which has since been owned by the same family.

It is Jean Gassier the father who will begin the diversification of our activities by creating a campsite in the early 1970s, then in the early 80s the qualitative conversion of the vineyard.

Today, a horse pension has been created (stable for owners housing 20 animals), and an educational farm, a restaurant and a point of sale of fruit and vegetables produced on the estate have been opened in the summer.

Our discoveries 2022:

Villa DONDONA:

AOC Languedoc, Languedoc



... a precious terroir forgotten in the garrigue called Dondone

Winery overview:

VILLA DONDONA was created in 1998 on 18 hectares of wild hillside, at 200m altitude, dominating the village of Montpeyrroux, Cru du Languedoc.

Meeting of two personalities, a British artist in love with the south and a doctor who has become a winegrower.

The maintenance of the vineyard is organic, with green harvesting and bud pruning.

Inter-row ploughing allows a better ventilation and diminishes the risk of contamination by diseases in creating a more even maturity.

The red grapes that grow at ground level in the heat of the Mediterranean sun give powerful, aromatic wines with character. White grapes are protected by a fresh pergola in the shade to produce pleasant, mineral, fruity wines with a nice acidity. The wine-making and aging cellar amidst the underground vines is a bit inaccessible.

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WINES EXPORT AGENCY

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