

### We welcome to Wines Export Agency: Distributor of champagnes and French finest wines in the world.

Wines Export Agency is a dynamic company specializing in the distribution of champagnes and French finest wines.

We have been established for over 11 years and we officially represent some of the largest and most globally known appellations at direct prices from all our vineyards.

Wines Export Agency currently has a effective distribution network in 35 countries including both importers and wholesalers clients backed by an effective marketing and business development strategy.

More than 120 appellations from France (red, white, rose wines, sparklings, Champagnes, or Spirits) are offered for sale and rigorously selected by our team who tastes hundreds of wines each year.





All our partner winegrowers partner work with an environmental approach and are often highly rated/rewarded by the best of international ontests/critics for the quality of their wines.

Wines Export Agency has very close ties with its: importers, distributors, major supermarket chains, liquor stores, bars, hotels, restaurant, clubs, casinos, and duty-free shops.

In total we have more than 2,300 direct customers that we supply for which we understand the needs and demands.

We are constantly committed to qualities, volumes, best prices and services.



#### **OUR FRENCH PARTNERS REPRESENT:**



19,000 acres for 170 châteaux & estates from 120 French appellations



*Many awards* on all our French wines



92 châteaux & estates certified



Over 450 *medals* & more 130 *90+ rating* 



+37 châteaux & estates in *organic, biodynamic* and vegan viticulture



WINES EXPORT AGENCY ⊱

Over 350 stars



#### **KEY POINTS**

#### • Our vision

- Wines Export Agency strives to be the leader in the wholesale of champagnes and french finest wines thoughout the world.
- We are committed to adding value to our customers, offer the best qualities and highest standards of environnemental respect from our winegrower partners, exemplary professional representation of our suppliers, and support for the communities where we live andwork.
- We will secure our future with dedication to performance and innovation.

#### Our mission

- Wines Export Agency's mission is to be the best and most respected wholesale distributor of champagnes and wines and spirits beverages from France.
- ❖ We strive to develop the most trustworthy and professional partnership with our customers, which results in mutual benefits.
- ❖ We provide the best customer services to insure a valuable, long lasting relationship with our customers.
- ❖ We take pride in our ability to maintain a future vision filled with growth and opportunities, while staying true to our unwavering commitment of distributing the utmost quality wines and services.



#### Core values

#### Integrity

- We always do business with the utmost integrity
- Honesty, respect and fairness govern all our actions.
- Our integrity is our most important competitive advantage.

#### Quality

- We take pride in delivering quality wines and spirits.
- We give superior service to every customer, and supplier.
- Our business is built on developing strong, enduring relationships.

#### **Entrepreneurial Spirit**

- We embrace change and adapt quickly.
- We encourage creativity and innovation from our customers and winegrowers, welcome new ideas and empower all to participate.
- We celebrate individual and team efforts and achievements as they are essential to our success



#### **LOGISTIC**

Wines Export Agency brings you unique logistics solutions in France at every step of the logistical chain.

From 1 mix-pallet with grouped delivery according to the production regions, we offer you fully integrated door-to-door logistic services providing our customers with grouped delivery of their orders, secure and on-time delivery by:

#### **Express air-delivery**:

We offer fast and safe door-to-door delivery by air at economic rates for large loads and small parcels (samples, internet sales, gifts, private cellars).



### <u>International freight management by</u> ocean:

Wines Export Agency can organize ocean freight options including LCL (Less than a Container Load), as well as full containers.

#### **Short-term or long-term warehousing:**

Short or long-term storage may be arranged upon request at one of our temperature-controlled warehouses in France. We can arrange for picking of orders, labelling and local delivery by ground, ocean, or air on demand.

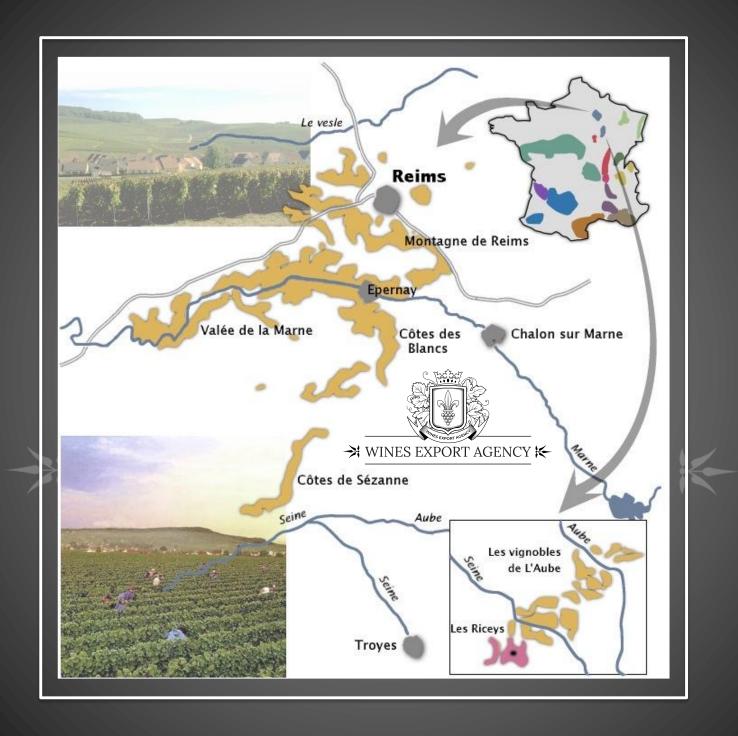


#### **Import customs operations:**

WEA collects and submits you all legal documents including for example: DCA/DAA, label/back label approval... – to clear all shipments everywhere in the world.

Do not hesitate to contact us for full details and pricing of our services.









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#### Champagne SAINT REOL AOC Champagne, Montagne de Reims



#### Exclusively Grand Cru

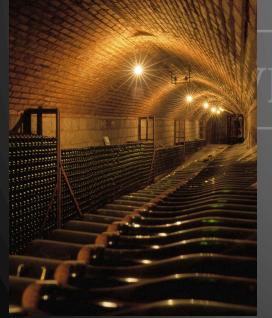


In the heart of Ambonnay in 1962, 58 audacious wine producers came together and founded the Saint-Réol Champagnes. Today, their values are shared by more than 230 passionate wine producers. These dignified heirs from a tradition of prestigious families perpetuate with great skill an inestimable and precious expertise, with an intense desire to create the best, the excellence.

They make Saint-Réol Champagne a Grand Cru hymn, to the quality and grapes from the best soils in Champagne.

SAINT RÉOL Champagne is among the rare brands of Champagne to be *e*ntirely commercialized as Champagne classified GRAND CRU. This designation of origin (appellation d'origine contrôlée) has only been awarded to 17 out of 324 Champagne wine producing villages.

The SAINT-RÉOL Champagne wine vats are in cellars located in the heart of Champagne where over 2.3 million bottles age at more than 20 meters below the ground.







## Champagne Maison Lheureux AOC Champagne, Montagne de Reims



Récoltant Manipulateur (RM)

Winemakers since 1996, Maison Lheureux has developed througouth the years a traditional know-how and on the vineyard where they cultivate the 3 emblematic grape varieties.



#### Winery overview:

In the heart of Champagne, Maison Lheureux is a family winery located in particular among the most prestigious crus of Champagne (Aÿ, Mareuil-sur-Aÿ, Mutigny, Avenay val d'Or, Bisseuil, Hautvillers, Le Mesnil-sur Oger, Tauxières, Verzy,...).

Their wines are characterized by their great elegance, the mark of terroirs and their passion for elaborate them.

In the cellars located in Mareuil-sur-Aÿ, they elaborate in the pure Champagne tradition all the vinification of their production from the pressing to the shipping of the cuvées.

They cultivate the 3 great grape varieties of Champagne: Chardonnay, Pinot Noir and Pinot Meunier according on the particularities of each terroir.

The harvest is exclusively carried out by hand, which is the only method we use to select the grapes that will be worthy of entering into the composition of their champagnes.



#### Champagne Franck DEBUT

AOC Champagne, Montagne de Reims

Récoltant Manipulateur (RM)

Nestled on the rolling hills of the Saint Thierry massif, the village of Hermonville is probably twice a thousand years old.

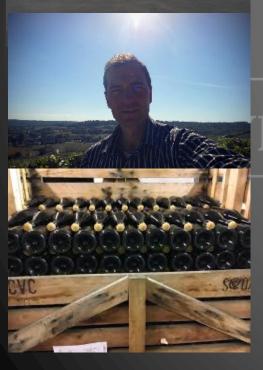


#### Winery overview:

Located in the historic massif of Saint Thierry, 10 kilometers northwest of Reims, the family farm extend ovr nearly 8 hectares. 3/4 of the vineyard is planted on hillsides.

They all benefit from a southern exposure, and produce high quality grapes. They thus have 3 Champagne grape varieties (60% Pinot Meunier, 30% Pinot Noir, 10% Chardonnay) to make their blends and give all their characters to their Champagnes.

The oldest vines are forty years old, some of which are uprooted every two or three years to renew the vineyard.









#### Champagne LEJEUNE-DIRVANG

AOC Champagne, Montagne de Reims

Récoltant Manipulateur (RM)

Coming from a family rooted in the vineyard since at least the 17th century



#### Winery overview:

The Lejeune-Dirvang champagne is a family story. coming from a long line of winegrowers, Guillaume took over the exploitation of his parents located in Valeurières-Mutry.

Owner of almost 4 hectares of vines in Vitesseières-Mutry (1st Cru), Louvois and Bouzy (Grands Crus), he produces an artisanal champagne as close as possible to his terroir.

Their working philosophy is to be as uninterventionist as possible and to let nature do its work through grass. They has completely eliminated insecticides and antimoulds. In this state of mind, they lets the wine grow on its own and fermentation takes place naturally.









#### Champagne Pierre GOBILLARD AOC Champagne, Vallée de la Marne Récoltant Manipulateur (RM)



Since 1990 Hervé takes benefit of his know-how, to bring the authenticity, the elegance, the the tate of the Champagne with his wife Florence.



#### Winery overview:

Today Pierre-Alexis and Chloé, their children, have joined the wine estate in the view to pursue the style of the GOBILLARD house.

The wine estate is located in Hautvillers, birthplace of the Champagne, where has lived the monk Dom Pérignon.

Our vineyards extend all over the Hautvillers and Cumières district. They grow 3 grapes varieties: Pinot Noir, Pinot Meunier and Chardonnay.

The freshness and elegance are the key words of our Champagnes which are elaborated in respect of the Champagne tradition.

Many rewarded: Decanter, Guide Hachette, Paris, Guide Dussert Gerber,...



VICTOR

### 19 CHARLOT 60

CHAMPAGNE



## Champagne Victor CHARLOT AOC Champagne, Vallée de la Marne Récoltant Manipulateur (RM)

The pursuit of a lineage

#### Winery overview:

Winegrowers from father to son, the members of the Champagne Charlot lineage are the guardians of family traditions. A worthy heir to the values of his elders, Victor ardently defended their convictions while charting his own path. The Charlot family is united by an unbreakable bond with nature and its territory that stretches over Vinay and Moussy, surrounded by forests.

Like previous generations, Victor has a vital need to evolve in the midst of fauna and flora. It is from the heart of its environment that it draws its inspiration. His instincts guide him in sustainable and rational viticulture. He has great regard for soil life and wildlife. After all, a vine, like a forest, is rich only in its biodiversity. A lover of the family heritage, Victor ensures that it continues well aware of the efforts made by his predecessors.









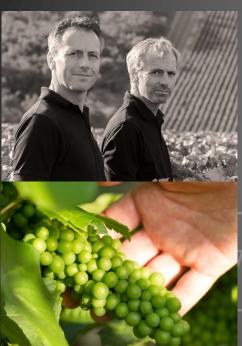


## Champagne Emile BAUDRY AOC Champagne, Côte des Bars

Récoltant Manipulateur (RM)



Winemakers since 1660 in the Côte des Bar, the 11th generation continues today the commitment, always for excellence.



#### Winery overview:

Owner-Harvester, Armel and José invest in the vineyard of 20 ha and in the development of champagnes. They also work very hard for the development of the Champagne House and are part of a commercial dynamic. They carry the commercial influence of BAUDRY Champagnes in France and abroad.

The Champagne House and all the Champagnes are at the crossroads of history, between tradition and innovation. Philosophy: Healthy, high quality grapes with ecologically sustainable methods to preserve the environment, health and unique Champagnes.

The Brut Champagne Privilege alone holds an impressive medal count: 15 medals over the last 10 years. Champagnes often awarded at the competitions.



#### CHAMPAGNE ANDRÉ DILIGENT

# Champagne André DILIGENT AOC Champagne, Côte des Bars Récoltant Manipulateur (RM)







It is in the South of Champagne, in the heart of the Côte des Bar, that our ten hectares of vineyards flourish.

The vines, aged between fifteen and forty years, benefit from the particular terroir of the Côte des Bars; composed of hillsides of the Jurassic, established on a limestone of the Kimmeridgian.

It was with his father, Georges, after the Second World War, that he put his name for the first time on his Champagne cuvées. He was able to rely all his life on Régine, his wife, who inspired him to live his passion for wine.

Today, Joël and Patrick perpetuate the work of several generations of their families and strive to pass on all their knowledge to their sons, Thomas and Aurélien. Continuity and improvement remain their main objectives.









# Champagne Bernard LONCLAS AOC Champagne, Côte des Bar Récoltant Manipulateur (RM)



Audacious Maison de champagne since 1976.

#### Winery overview:

Set in **Bassuet**, Champagne Lonclas can draw on an exceptional heritage. Stretching across 11 crus, the ten hectare estate is made up of a mosaic of parcels with a unique character.

This **chalky terroir** at the tip of the appellation is renowned for the **aromatic richness of its Chardonnay**: exotic fruits, citrus fruits, white flowers.. Each source of inspiration that goes into the élaboration of its prestigious vintages.

To preserve this living heritage, The House committed to eco-responsible principles from the very start. The result is an environmental excellence embodied by sustainable viticulture that is respectful of Man and Nature.









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#### Champagne ROBERT-GRANDPIERRE (RM) AOC Champagne – Vignobles de l'Aube



#### Winery overview:

The Champagne Robert Grandpierre estate is located in the Champagne vineyards, in the town of Viviers-sur-Artaut in Cotes des Blancs (South of Epernay).

It produces white, rosé and red wines in the AOC Champagne and AOC Coteaux champenois appellations.

The estate operates an area planted with vines of approximately 13 hectares.

The grape variety consists of white Chardonnay (20%) and Pinot noir (80%: king grape variety).

The vines generally benefit from a moderate oceanic climate and a degraded continental climate.

The soil and subsoil of the Champagne Robert Grandpierre estate are composed in varying proportions of Kimmeridgian limestone, clay, hard limestone slabs and Kimmeridgian marl.

The estate practices sustainable viticulture.

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Champagne GRANZAMY (RM)
AOC Champagne – Vignobles de l'Aube





#### Winery overview:

Winegrowers since 1907, Champagne Granzamy perpetuates the Champagne tradition. For three generations, they have been cultivating the vines, harvesting the grapes and vinifying their Cuvées on the property.

Owners in Venteuil, a Champagne village located on the heights of the famous Marne Valley, the vineyard is located on the privileged lands of Epernay, capital of Champagne and city of Art and History.

The vines benefit from a grape variety made up of Chardonnay, Pinot Noir and Pinot Meunier which allows them to produce unique blends.

#### Champagne MARX-COUTELAS (RM) AOC Champagne – Vallée de la Marne

#### Winery overview:

It is in the heart of the Marne Valley, in Venteuil, very close to Epernay, that Champagne Marx-Coutelas continues to write the pages of its history today. Here, vines have covered the estate since the 11th century.

On this plateau where the slopes are facing south, the subsoil is chalky, the soil is a mixture of sand and clay, this particularity makes it a totally original terroir which gives the grapes a unique specificity

A terroir that today hosts the 3 traditional grape varieties of Champagne: Pinot Noir, Pinot Meunier and Chardonnay.

The know-how here is a family affair, the development of the different cuvées is first and foremost a question of initiation and transmission. Patrick and his son Bryan work together in the pure tradition of winemaking families. These harvesters-handlers fully control their production, from the vine to the grapes, from the grape juice to the champagne.

#### Champagne Louis de CHATET (RM) AOC Champagne, Vallée de la Marne











#### Winery overview:

Their brand is named after the famous kings of France whose Champagne accompanied all their dishes, to underline the desired result of a range of complex wines, presenting both strength and refinement.

Louis de Chatet was also born from the desire to highlight the very special terroir of Barbonne Fayel, a commune in the Marne region of France steeped in history.

As a wink, because "Chatet" is the name of the oldest parcel of the farm. It is thus an integral part of the origins of our Champagne. Their house wants to be this unique encounter between these two worlds: intensity and tradition.

For Champagnes of a unique quality with which your senses will awaken for your greatest pleasure.

#### Champagne POTEL-PRIEUX (RM) AOC Champagne – Vallée de la Marne



#### Winery overview:

Champagne Potel-Prieux, an estate created by Charles Potel in 1640, is the first winemaker listed in the commune of Venteuil.

The vineyard is spread over 3 hectares, and is on average 30 years old.

Exposed on the right bank of the Marne Valley, the Potel-Prieux house produces the 3 grape varieties Champagne: Pinot Noir, Pinot Meunier and Chardonnay.

They work their vineyard in reasoned fight with ecological tendency. In the process of HEV certification.

Each year, they produce an average of 30,000 bottles spread over the different cuvées in their range: Brut Grande Réserve, Sec, Rosé Brut, Brut Nature and Blanc de Blancs Millésimé.

#### Champagne HARLIN (RM) AOC Champagne – Vallée de la Marne





#### Winery overview:

The 9.5 hectare vineyard extends in the Marne Valley over the communes of Mareuil le Port, Épernay and Tours-sur-Marne (classified Grand Cru).

The 3 Champagne grape varieties (Meunier, Pinot Noir and Chardonnay) are harvested for the production of expressive cuvées, reflections of this terroir.

It is with passion that they work the vines: practice of sustainable viticulture, respect for biodiversity, use of herbal preparations, maintenance of the soil to keep the vineyard in good health.

This know-how is distinguished by two environmental certifications (Sustainable viticulture in champagne and High Environmental Value) and numerous awards for their champagnes in various competitions.

#### Champagne Jacques ROBIN (RM) AOC Champagne – Côte des Bar











#### Winery overview:

Very fragmented, our Robin champagne vineyard is made up of 22 plots clinging to the hillsides of the different valleys of Aube, Arce, Ource and Seine.

The estate is now directed towards the High Environmental Value.

Independent winemaker, wine craftsman, they follow the evolution of their harvest from the flower to the maturity of their clusters. Each parcel is picked and vinified separately in order to respect the terroirs so different from each other.

This work allows to preserve the aromas of fresh fruit that the bunches contained when they were still on the vine. After the different stages of vinification, the process allowing the creation of the blends will highlight the fruit, the power, the subtlety and the balance of this champagne and will amaze the taste buds of fine connoisseurs during their first tasting.

#### Champagne Laurent LEQUART (RM) AOC Champagne – Vallée de la Marne











#### Winery overview:

Champagne Laurent Lequart is a family estate located in Passy-Grigny, in the heart of the Marne valley.

Their domain cultivates its vineyard with passion, a high respect of the terroir and environment for 5 generations.

Since 1988, Laurent works a sustainable vine growing. His engagement has been rewarded with two certifications:

Hve (high environmental value) & vdc (sustainable viticulture in champagne), by taking care of people & nature, they strive to bring a natural and green environment for their vines.

Winegrowers, they work 11,40 hectares mainly focused on the emblematic grape variety of the Marne valley: the Meunier

Elegant & fruity, their Meunier will entice you with their gourmet and delicious flavors.

All their wines are recognized with many prestigious international awards, proof of quality!

They have been focusing on quality with low-dosage and longer ageing for all their wines

#### Champagne Damien BUFFET (RM) AOC Champagne – Vallée de la Marne

#### Winery overview:

Ever since the 15th century, their family's traditional methods have been passed down from one generation to the next. A harmonious family collaboration where tradition and modernity are brought together to offer a one-of-a-kind champagne.

Combining the tradition and the future of champagne, they take pride in welcoming their cistomers with warmth and generosity.

It is in Sacy, a flowery village, typically Champagne, in the heart of the Regional Park of the Montagne de Reims, that they cultivate their vines with passion and rigor.

The Sacy vineyard is classified as Premier Cru de Champagne and the PNR forest is classified as an exceptional forest. The elaboration of their champagne is done, in the purest respect of traditions, and requires talent and patience.

It is the result of a successful union between nature and human know-how.



#### WINES EXPORT AGENCY

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