



WINES EXPORT AGENCY

BURGUNDY'S PORTFOLIO



Light version

We welcome to Wines Export Agency: Distributor of French finest wines in the world.

Wines Export Agency is a dynamic company specializing in the production and distribution of French finest wines.

We have been established for over 11 years and we officially represent some of the largest and most globally known appellations at direct prices from all our vineyards.

Wines Export Agency currently has a effective distribution network in 35 countries including both importers and wholesalers clients backed by an effective marketing and business development strategy.

More than 120 appellations from France (red, white, rose wines, sparklings, Champagnes, or Spirits) are offered for sale and rigorously selected by our team who tastes hundreds of wines each year.



All our partner winegrowers partner work with an environmental approach and are often highly rated/rewarded by the best of international ontests/critics for the quality of their wines.

Wines Export Agency has very close ties with its: importers, distributors, major supermarket chains, liquor stores, bars, hotels, restaurant, clubs, casinos, and duty-free shops.

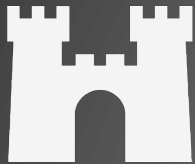
In total we have more than 2,300 direct customers that we supply for which we understand the needs and demands.

We are constantly committed to qualities, volumes, best prices and services.



WINES EXPORT AGENCY

OUR FRENCH PARTNERS REPRESENT:



19,000 *acres* for
170 *châteaux & estates*
from 120 *French appellations*



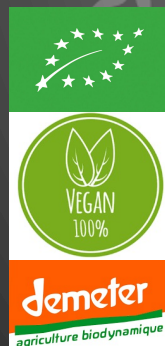
Many awards on all
our French wines



92 *châteaux & estates*
certified



Over 450 *medals*
& more 130 *90+ rating*



+37 *châteaux & estates*
in *organic, biodynamic*
and vegan viticulture



Over 350 *stars*

WINES EXPORT AGENCY

KEY POINTS

- **Our vision**

- ❖ Wines Export Agency strives to be the leader in the wholesale of french finest wines throughout the world.
- ❖ We are committed to adding value to our customers, offer the best qualities and highest standards of environmental respect from our winegrower partners, exemplary professional representation of our suppliers, and support for the communities where we live and work.
- ❖ We will secure our future with dedication to performance and innovation.

- **Our mission**

- ❖ Wines Export Agency's mission is to be the best and most respected wholesale distributor of wines and spirits beverages from France.
- ❖ We strive to develop the most trustworthy and professional partnership with our customers, which results in mutual benefits.
- ❖ We provide the best customer services to insure a valuable, long lasting relationship with our customers.
- ❖ We take pride in our ability to maintain a future vision filled with growth and opportunities, while staying true to our unwavering commitment of distributing the utmost quality wines and services.



- **Core values**

Integrity

- ❖ We always do business with the utmost integrity
- ❖ Honesty, respect and fairness govern all our actions.
- ❖ Our integrity is our most important competitive advantage.

Quality

- ❖ We take pride in delivering quality wines and spirits.
- ❖ We give superior service to every customer, and supplier.
- ❖ Our business is built on developing strong, enduring relationships.

Entrepreneurial Spirit

- ❖ We embrace change and adapt quickly.
- ❖ We encourage creativity and innovation from our customers and winegrowers, welcome new ideas and empower all to participate.
- ❖ We celebrate individual and team efforts and achievements as they are essential to our success



✧ WINES EXPORT AGENCY ✧

LOGISTIC

Wines Export Agency brings you unique logistics solutions in France at every step of the logistical chain.

From 1 mix-pallet with grouped delivery according to the production regions, we offer you fully integrated door-to-door logistic services providing our customers with grouped delivery of their orders, secure and on-time delivery by:

Express air-delivery:

We offer fast and safe door-to-door delivery by air at economic rates for large loads and small parcels (samples, internet sales, gifts, private cellars).



International freight management by ocean:

Wines Export Agency can organize ocean freight options including LCL (Less than a Container Load), as well as full containers.



Short-term or long-term warehousing:

Short or long-term storage may be arranged upon request at one of our temperature-controlled warehouses in France. We can arrange for picking of orders, labelling and local delivery by ground, ocean, or air on demand.

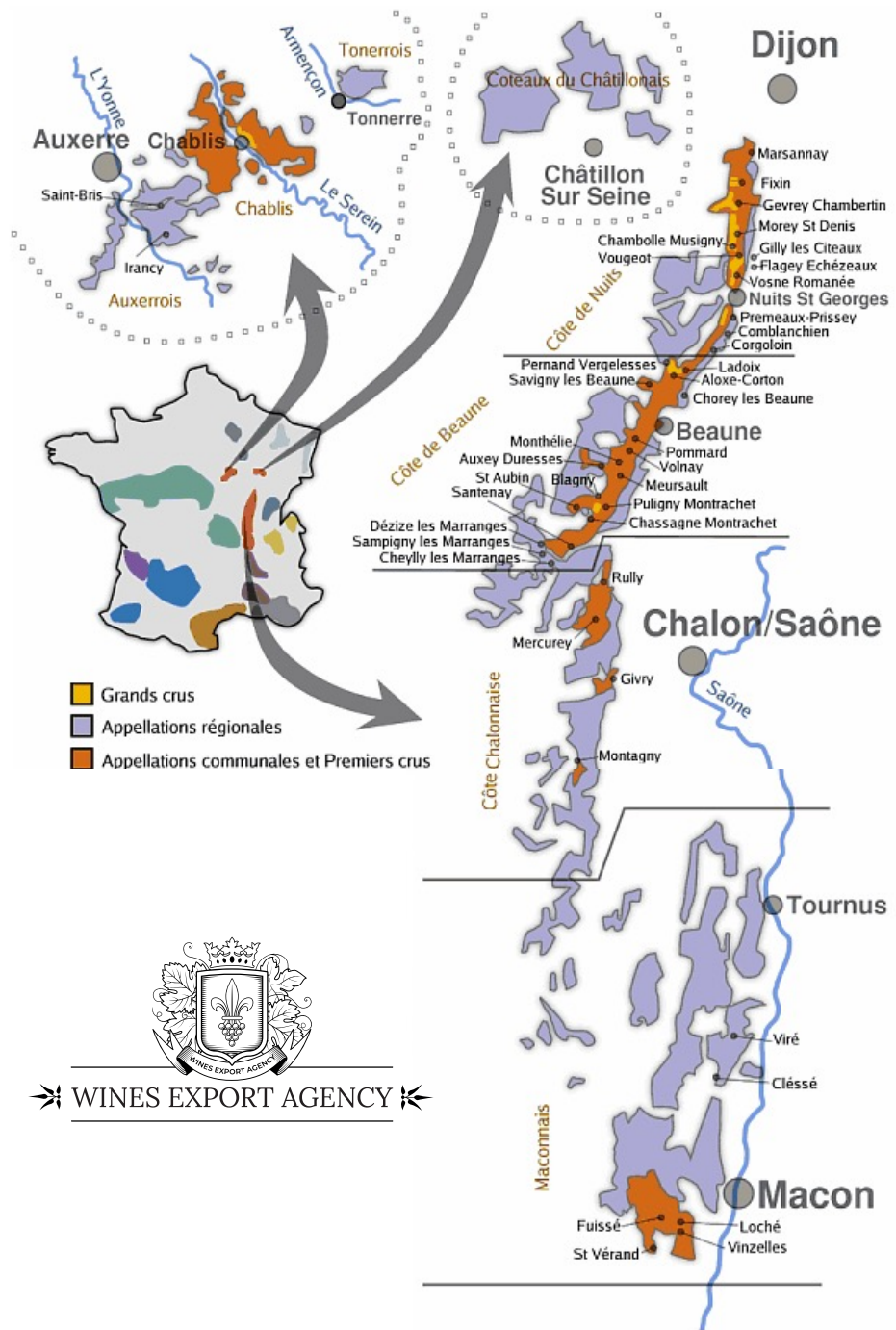


Import customs operations:

WEA collects and submits you all legal documents including for example : DCA/DAA, label/back label approval... – to clear all shipments everywhere in the world.

Do not hesitate to contact us for full details and pricing of our services.







OUR PARTNERS IN BURGUNDY

✧ WINES EXPORT AGENCY ✧

Our partner:

Domaine de la MONETTE AOC Mercurey, Burgundy



Since its takeover in 2008 by Roelof Ligtmans and Marlon Steine, a Dutch couple who fell in love with Burgundy, this 6 ha vineyard has been organic (certified in 2013).



Winery overview:

Owned by a Dutch couple crazy about wine since 2007, Domaine de la Monette has been completely renovated to produce one of the best wines from the AOC Mercurey.

The vines are managed organically, and the vinification is non-interventionist.

Bottles, corks, cases, everything is designed to have the least impact on the planet.

The roof of the winery has been transformed into a photovoltaic power plant. In beginning of 2017, the estate goes from 6 hectares to 11 hectares of vines, while remaining "organic".

In total, there are 28 different plots make up the Domaine de la Monette



Our partner:



Domaine De La CONFRERIE

AOC Hautes-Côtes de Beaune, Burgundy

Since 1991, Christophe Pauchard has settled in the Hautes-Côtes, in Cirey, above the village of Nolay; a green area, looking like an alpine hamlet.



Winery overview:

The estate is located in the charming village of Cirey, hamlet of Nolay, in the heart of the Hautes-Côtes de Beaune.

The 10 ha farm has been gradually been built up over the generations.

Today, the estate produces wines on AOCs: Hautes-Côtes de Beaune, Beaune, Santenay, Meursault, Meursault 1er Cru en blanc and Volnay 1er cru red.

The harvest is always manual to preserve the convivial aspect of the profession and to bring the whole grapes to the winery undamaged.

As for the winery, which was recently built in 1997, it allow them to vinify in the best possible conditions while respecting the raw material as much as possible.

After about a year, they are bottled at the property: only one cuvée per appellation and per vintage is bottled.

Despite the very good insulation of the winery, the bottles are still all lying down in the vaulted cellars where the ideal conditions of conservation are maintained all the year round.



Our partner:



Domaine ROSSIGNOL CORNU AOC Volnay/Pommard, Burgundy



Heir to a long line of winegrowers dating back to 1840, Didier Rossignol has been running the estate since 1989



Winery overview:

The Rossignol-Cornu Estate was born from the union of the Rossignol and Cornu families.

The vines in Volnay, Pommard and Meursault came from the Rossignol family, which has lived in Volnay for several generations. The vines at Pernand-Vergelesses are the heritage of the Cornu family.

The vines, 40 years old on average, are cultivated in accordance with each appellation's specific requirements and in an integrated way.

The wines are produced with due respect for tradition, combining modernity and know-how. They are aged in oak barrels for several months (between 12 and 18, depending on the appellation) before being bottled on the estate.



Our partner:



Domaine Raoul GAUTHERIN AOC Chablis, Burgundy



The Domaine Raoul Gautherin et fils is a family estate passed down from father to son since 1585.

Winery overview:

The Domaine Raoul GAUTHERIN et fils has been producing wines for eight generations now. The Chablis, Premiers Crus and Grands Crus, are wines they wanted of a very high quality, and which they elaborate in a very traditional way, giving priority above all to the love of a job work well done.

The vineyard extends over an area of 16 hectares 55 ares, around Chablis, it is well exposed on the hillside, and decomposes as follows: Chablis Grand Cru 1 hectare 20 ares (Vaudésirs - Grenouilles - Les Clos) - Chablis Premier Cru 4 hectares 70 ares (Vaillons - Montmains - Mont de Milieu) - Chablis 9 hectares 45 ares - Petit Chablis 1 hectare 20 ares

Chablis, this name is known all over the world. This glory is due to the prestigious wine that is produced in this village of 2500 inhabitants. Chablis wines are dry white wines, which have a brilliant color with green reflections.



Our partner:



Domaine JOLIET
AOC Fixin, Burgundy



Clos de la Perrière wines are aged in the purest Burgundian tradition, some stages of which date back to the time of the Monks of Cîteaux.

Winery overview:



It was in 1998 that Bénigne Joliet, a graduate of the Beaune wine-growing school, took over the management of the estate with its manor listed in the Supplementary Register of Historic Monuments, and of the Pressoir, listed as Historic Monuments. Aware of the immense potential of Clos de la Perrière, he did not stop there and decided to give a new impetus to the estate by operating, over the vintages, a profound change in the way of approaching and exploiting its vineyard. It starts with a very in-depth visual and chemical soil analysis study.

At the same time, he is converting the estate to organic farming, and reviewing all the stages, from harvest to aging in order to produce very high quality wines. Nothing is left to chance ; the sorting of the grapes becomes ultra selective, the vinifications are more precise.

Finally, in 2007, he built a new winery adjoining the estate, and a team of high-tech equipment. All this thinking, all these investments have the sole purpose of revealing all the richness of their vineyard to produce one of the finest wines of the Côte de Nuits.





OUR DISCOVERIES 2022

✧ WINES EXPORT AGENCY ✧

Our discoveries 2022:

Domaine JP BONY:

AOC Nuits Saint Georges, Burgundy



Winery overview:

The domaine was created in the 1960's by Jean-Pierre Bony and his wife. In the year 2000, their daughter Fabienne took over and extended the surface area cultivated to 6 hectares. In 2007, with the support of her husband Samuel, she set up a wine négociant's label which has allowed her to enrich her range. When cultivating their vines, their sole driving force is the need to obtain really healthy grapes and great ripeness.

They adapt their vine treatments according to the true threat of disease, using products which respect the environment as much as possible.

Green harvesting before hand-picking the grapes ensures that the quantity and quality of their produce is controlled. When they arrive at the winery, the grapes, which have already been selected in the vineyard, are checked once again on the sorting table, then pass into open vats for the alcoholic fermentation. After around 15 days, the wines are pressed and put into oak barrels. The percentage of new oak varies according to the cuvées. This is where the malolactic fermentation takes place as a result of which the wines stabilize. After maturing for many months, they are bottled.

Domaine de la CONFRERIE:

AOC Hautes Côtes de Beaune, Burgundy

Since 1991, Christophe Pauchard has settled in the Hautes-Côtes, in Cirey, above the village of Nolay; a green area, looking like an alpine hamlet.

Winery overview:

The estate is located in the charming village of Cirey, hamlet of Nolay, in the heart of the Hautes-Côtes de Beaune.

The 10 ha farm has been gradually been built up over the generations.

Today, the estate produces wines on AOCs: Hautes-Côtes de Beaune, Beaune, Santenay, Meursault, Meursault 1er Cru en blanc and Volnay 1er cru red.

The harvest is always manual to preserve the convivial aspect of the profession and to bring the whole grapes to the winery undamaged. The vinification is traditional. Despite the very good insulation of the winery, the bottles are still all lying down in the vaulted cellars where the ideal conditions of conservation are maintained all the year round.

Our discoveries 2022:



Domaine DECELLE VILLA:

AOC Hautes Côtes de Beaune, Beaune 1^{er} cru, Chorey les Beaune, Côtes de Nuits_village, Burgundy

Winery overview:

With his winemaking experience in Roussillon, Bordeaux and the Rhône, Olivier Decelle wanted to highlight the formidable potential of the strong terroirs of Savigny, Chorey, Beaune and its Hautes-Côtes. By enhancing the climates of these appellations, by conducting their vines in organic form.

Olivier Decelle has an uncompromising vision of soil and plant health, based on a deep understanding of the laws of life. He forges wines of great resonance, a range of high-end wines, vinified and aged in the purest Burgundian tradition.

Domaine Decelle & Fils has 8 hectares of vineyards converted to organic farming.

Constituted by mutual agreement, with patience and relevance, the field covers both: on the Côte de Beaune and the Côte de Nuits. The most beautiful appellations are represented there, such as Hautes-Côtes de Beaune, Savigny-Lès-Beaune red and white, Beaune 1er Cru “Clos du Roi” and “Teurons”, Chorey-Les-Beaune and Côte de Nuits-Village.

Domaine E&G DESVIGNES:

AOC Givry, Burgundy



Burgundy wine growers, in the vineyard and village of Givry, family estate passed down from father to son since 1870.

Winery overview:

Givry is a pretty little village on the Côte Chalonnaise which is gaining notoriety every year. Its wines have been known for centuries.

It is in this appellation that Eric Desvignes exercises his profession of winemaker, within the family estate of which he embodies the 4th generation.

He joined his father in 1983 and then took over the estate in 1998.

Today, the vines extend over ten hectares in the Givry appellation, with Village appellations as well as 1er Crus.

A few words sufficient to summarize the spirit and the practices which prevail in this field: patience, rigor, reasoned culture, control of the outputs and respect for the environment. The general idea is to keep the typicity of the wines and to best express the authenticity of the Givry terroir.

The estate also produces some Aligoté Burgundy and Crémant.

Our discoveries 2022:

Domaine des REMPARTS:

AOC Auxerre, Bourgogne, Saint Bris, Burgundy



19 generations of winegrowers with 7 AOCs on their vineyard

Winery overview:

Located at Burgundy's northern doors in the Yonne department, it is in Saint-Bris le Vineux, the heart of the Auxerrois vineyards, that welcome you to Domaine des Remparts.

In the Sorin family, the cultivation of vines and wine is a family tradition that has been passed down from generation to generation since the 15th century.

From father to son, a long line of winegrowers strives to develop the Domaine des Remparts.

Patrick, Jean-Marc and Thomas Sorin currently cultivate 40 hectares of vines, harmoniously combining technical progress and traditional know-how while respecting the environment.

It is a family vineyard that manages the entire production process until bottling in order to offer great reliability in the quality of their wines.

✧ WINES EXPORT AGENCY ✧

WINES EXPORT AGENCY



Main office:

26 Avenue Gustave Eiffel - 33700 Mérignac - FRANCE - Phone:
+33.975.431.750

E-mail: contact@winesexportagency.com

Website: www.winesexportagency.com

WINES EXPORT AGENCY

WINES EXPORT AGENCY IN THE WORLD:

ASIA - AFRICA - CANADA - EUROPE - NORTH AMERICA -
OCEANIA - RUSSIA - SOUTH AMERICA

