

## We welcome to Wines Export Agency: Distributor of French finest wines in the world.

Wines Export Agency is a dynamic company specializing in the prodution and distribution of French finest wines.

We have been established for over 11 years and we officially represent some of the largest and most globally known appellations at direct prices from all our vineyards.

Wines Export Agency currently has a effective distribution network in 35 countries including both importers and wholesalers clients backed by an effective marketing and business development strategy.

More than 120 appellations from France (red, white, rose wines, sparklings, Champagnes, or Spirits) are offered for sale and rigorously selected by our team who tastes hundreds of wines each year.





All our partner winegrowers partner work with an environmental approach and are often highly rated/rewarded by the best of international ontests/critics for the quality of their wines.

Wines Export Agency has very close ties with its: importers, distributors, major supermarket chains, liquor stores, bars, hotels, restaurant, clubs, casinos, and duty-free shops.

In total we have more than 2,300 direct customers that we supply for which we understand the needs and demands.

We are constantly committed to qualities, volumes, best prices and services.



#### **OUR FRENCH PARTNERS REPRESENT:**



19,000 acres for 170 châteaux & estates from 120 French appellations



*Many awards* on all our French wines



92 châteaux & estates certified



Over 450 *medals* & more 130 *90+ rating* 



+37 châteaux & estates in *organic, biodynamic* and vegan viticulture



WINES EXPORT AGENCY ⊱

Over 350 stars



#### **KEY POINTS**

#### Our vision

- Wines Export Agency strives to be the leader in the wholesale of french finest wines thoughout the world.
- ❖ We are committed to adding value to our customers, offer the best qualities and highest standards of environnemental respect from our winegrower partners, exemplary professional representation of our suppliers, and support for the communities where we live andwork.
- We will secure our future with dedication to performance and innovation.

#### Our mission

- Wines Export Agency's mission is to be the best and most respected wholesale distributor of wines end spirits beverages from France.
- We strive to develop the most trustworthy and professional partnership with our customers, which results in mutual benefits.
- ❖ We provide the best customer services to insure a valuable, long lasting relationship with our customers.
- ❖ We take pride in our ability to maintain a future vision filled with growth and opportunities, while staying true to our unwavering commitment of distributing the utmost quality wines and services.



#### Core values

#### Integrity

- We always do business with the utmost integrity
- Honesty, respect and fairness govern all our actions.
- Our integrity is our most important competitive advantage.

#### Quality

- We take pride in delivering quality wines and spirits.
- We give superior service to every customer, and supplier.
- Our business is built on developing strong, enduring relationships.

#### **Entrepreneurial Spirit**

- ❖ We embrace change and adapt quickly.
- We encourage creativity and innovation from our customers and winegrowers, welcome new ideas and empower all to participate.
- We celebrate individual and team efforts and achievements as they are essential to our success



#### **LOGISTIC**

Wines Export Agency brings you unique logistics solutions in France at every step of the logistical chain.

From 1 mix-pallet with grouped delivery according to the production regions, we offer you fully integrated door-to-door logistic services providing our customers with grouped delivery of their orders, secure and on-time delivery by:

#### **Express air-delivery**:

We offer fast and safe door-to-door delivery by air at economic rates for large loads and small parcels (samples, internet sales, gifts, private cellars).



## <u>International freight management by</u> ocean:

Wines Export Agency can organize ocean freight options including LCL (Less than a Container Load), as well as full containers.

#### **Short-term or long-term warehousing:**

Short or long-term storage may be arranged upon request at one of our temperature-controlled warehouses in France. We can arrange for picking of orders, labelling and local delivery by ground, ocean, or air on demand.

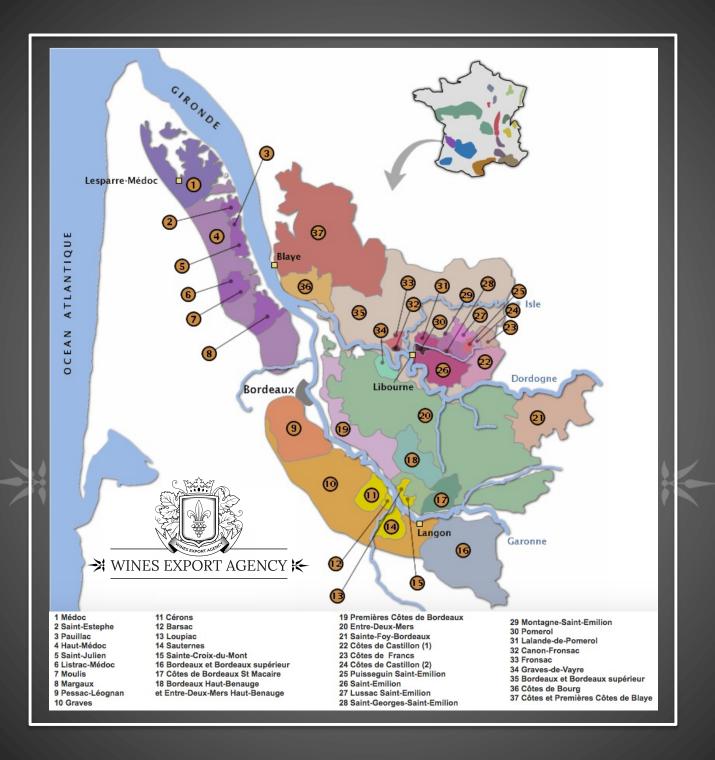


#### **Import customs operations:**

WEA collects and submits you all legal documents including for example: DCA/DAA, label/back label approval... – to clear all shipments everywhere in the world.

Do not hesitate to contact us for full details and pricing of our services.









> WINES EXPORT AGENCY (





## Château DE BOUILLEROT

AOCs: Bordeaux, Bordeaux Clairet









# Wine estate since 1874 and winegrowers from father to son for 3 generations, Château De Bouillerot has been organic since 2013.



#### Winery overview:

Certified "Organic Agriculture" since the 2013 vintage Château De BOUILLEROT perpetuates the tradition of its region of production in a constant concern for quality thanks to its know-how and by practicing reasoned cultivation methods.

The clay-limestone nature of the soil, the exceptional climate of the region, the excellent exposure of the vineyard, the care given to the vine and the wine for several generations by the same family of owners guarantees the authenticity and quality of the wines that we produce.

Each year its wines are rewarded by the prestigious « Hachette Guide » which has awarded it 38 « Stars » in 18 years.

To discover abslolutly!





#### Château BOURDIEU

AOCs: Blaye Côtes de Bordeaux, Bordeaux



One of the oldest vineyard in the Blayais (1464), which owes its name to the « Bourdieux », winegrowing holdings which developed after the 100th war.



#### Winery overview:

Located on the right bank of the Gironde estuary, Château Bourdieu covers 75 hectares in AOC Blaye Côtes de Bordeaux.

Property of the Family Schweizer since 1993, the vines, with an average age of 35, are both bathed in sunshine and protected from the aggressiveness of the rays at the hottest hours.

This Great Bordeaux Wine is subject to constant attention: regular soil maintenance, selective disbudding in order to control yields (40 hl / ha) and increase the concentration of aromas, manual stripping to allow prophylaxis important, careful sorting in order to keep only the most beautiful berries.









#### Château CAP SAINT MARTIN

AOCs: Blaye Côtes de Bordeaux, Bordeaux







Since 1850 Château Cap Saint Martin, located north of Bordeaux, overloooks the Gironde estuary, an imposing body of water that regulates the climate, and overlooks the Médoc with the prestigious vineyards of Saint-Julien and Pauillac.



#### Winery overview:

The history of Château Cap Saint-Martin begins in the 1850s.

Five generations later, they continue their family work Located in a village near Blaye since 1850, this vineyard the Gironde estuary.



Five generations later, it has grown to cover today 20 hectares between Cars and Saint-Martin-la-Caussade today. The Ardoin family (Béatrice and Pierre since 1990) run it with real know-how and in a constant search for improving the quality of their wines, concerning about preserving the old vines and reducing interventions during winemaking. Aged in barrels.







## Château COURONNEAU

AOCs: Bordeaux, Bordeaux supérieur









Château Couronneau is a very old Bordeaux wine estate (15th century) with 35 ha of vines, whose sole aim is to make very great wines in compliance with organic farming specifications.



#### Winery overview:

Former property of the family of Jacques Cartier, discoverer of Canada, they lived in Château Couronneau for more than 3 centuries and were buried there. With them began the revival of this austere old castle that had become the center of a vast wine estate since the 16th century.

Today, the vineyard Château Couronneau is run within the strictest parameters of organic and biodynamic agriculture. (Certificate of Ecocert 1999 and Certificate of Demeter 2012). Since 2004 their leading organic vineyard focuses on optimum efficiency of phytosanitary input.

Unanimously recognized by the press, their expertise has been rewarded with more than 35 medals in the main international competitions, including more than half the gold.





#### Château GRAND PEYRUCHET

AOCs: Bordeaux, Bordeaux supérieur, Loupiac





In the same family for five generations, the vineyard covers 28 ha on the heights of the loupiac appellation and in Omet (South of Bordeaux)



#### Winery overview:

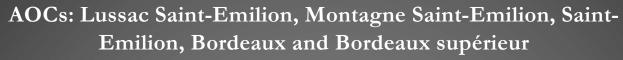
Covering an area of 30 hectares, the Château Grand Peyruchet vineyard stretches over the municipalities of Loupiac and Omet. Framed by two large cedars and surrounded by an ocean of vines, the main residence overlooks Cadillac and the Garonne valley. Signs inviting you to stop for a visit, enter this 25 hectares family property managed by the Gillet-Queyrens for five generations.

After a presentation of this unique terroir where morning mists alternate with sunny afternoons, the owners show you around their cellars and then invite you to a tasting room where blond stones and hundred-year-old beams mingle in harmony with a friendly wine tasting. in AOC Loupiac, Cadillac-Côtes de Bordeaux and Bordeaux from Château Grand Peyruchet.





#### Château HAUT BONNEAU





Since 1822...



#### Winery overview:

Today the vineyard covers 40 hectares in the appellations of Montagne Saint Emilion, Lussac Saint Emilion, Saint Emilion/St Emilion Grand Cru and Bordeaux, Bordeaux Supérieur. The continuity of the Maurice MARCHAND's work is insured by his son Bruno and his wife Sarah.

The qualitative optimisation of the vineyard and the development of winemaking techniques remain the main objectives.

In addition, in recent years, special attention has been paid to better respect for the environment, which is why in 2018 the certification of the field has been achieved.



## VINES





## Château HAUT LAGRANGE AOC Pessac léognan









#### A family story where « passion » and « know-how » rythme with « innovation »



#### Winery overview:

The passion for wine has been transmitted in the Boutemy family for 4 generations.

Château Haut-Lagrange is a family-owned winery created in 1989 by Francis Boutemy at the heart of the Pessac-Léognan appellation. His passion for wine was transmitted to him by his grandparents, former owners of a Cru Classé in Léognan.

Ghislain Boutemy, son of Francis, now manages the vineyard and winemaking. He is surrounded by a permanent team of 3 people who share the same passion.

Passion and know-how are ideally combined in Haut-Lagrange to develop new winemaking methods, create new tools that are unique and of course make wines of high quality.

Bout'Mobile, a hand-harvesting machine created by Francis Boutemy, is regularly featured in the press at harvest time.





## Château JOUVENTE AOCs: Graves, Bordeaux













Château Jouvente is emblematic of its appellation with an incredible history dating back to the 17th century and wines present on gastronomic and Michelin starred tables around the world



#### Winery overview:

David and his son Benjamin were eager to build their family business based on their shared passion, that is, wine. It was with an irresistible crush that they embarked on this rich adventure!

Château Jouvente is located in the center of the village of Illats, 30 km south of Bordeaux.

It is a property of 8.67 hectares, of which a little less than 2 hectares is devoted to white wine (8 to 9,000 bottles). In order to achieve optimum quality, the estate has a high degree of control over its yields, which requires numerous manual passages in the vineyard. The harvest is also carried out once the bais reach full maturity, in terms of sugar concentration and tannins. Each vintage of Château Jouvente testifies to the elegance and character of a great Graves wine. Typical and emblematic of Graves wines, Château Jouvente wines are very often winners of the Graves Grands Crus Trophy.





#### Château L'EPINE











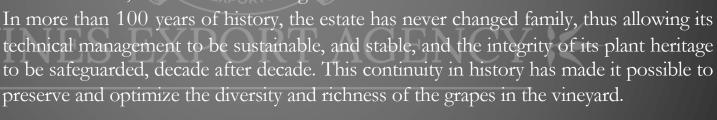
History tells that there was once, on the current vineyard of Château l'Épine, a stele containing a Thorn of the crown of Christ. According to legend, this is the origin of the name of Château l'épine.



## Winery overview:

Located in the old "black" sands of the north-west part of the Saint Emilion Grand Cru appellation, on the border of the Pomerol lands, the estate covers 2 ha 70 where soil, grape varieties and planting age shape the complexity of Château l'Épine wines. Thus, the estate enjoys an atypical terroir which gives the wine pronounced notes of red and black fruits, truffle and smoke, an incomparable roundness and silkiness.

We meet a very original grape variety made up of a beautiful diversity: 51% Merlot, 25% Cabernet Franc, 24% Cabernet Sauvignon.







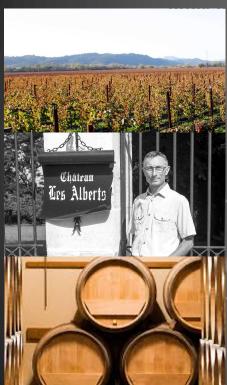


### Château LES ALBERTS AOC's: Blaye Côtes de Bordeaux, Bordeaux





Château "Les Alberts" has been classified since 1875 and its wines are renowned and appreciated in many countries. They always keep traditional methods: the exploitation is not weeded chemically and the harvest is always done by hand for their selection of old vines.



#### Winery overview:

Château les Alberts is based 50km North from Bordeaux. Les Alberts vineyard is a great reference since 1875 and our wine is sold and appreciated in France and abroad.

The methods are traditional and its 22 hectares wineyard is not treated by any chemicals. They harvest our grapes manually for our selection old vine variety.

They cultivate its wines traditionally and pay attention to the volume of grapes harvested, leaf thinning is done by hand, winemaking process is sufficiently elaborated to give an excellent quality to its grapes.

For red: Merlot, Cabernet Sauvignon, Malbec et Cabernet Franc. And for white wines: Sémillon et Sauvignon.



Château Maine Chaigneau

#### Château MAINE-CHAIGNEAU

AOCs: Lalande de Pomerol, Montagne Saint-Emilion





Their passion as winegrowers and their love of the terroir, it is through their wines that they express them.



#### Winery overview:

The vineyard of this château was established in the 1900s by his grandfather, taken over in 1947 by his father, and it was in 1985 that Serge Courty became its worthy owner. And now is Joel, his son.

Today, the château has nearly 8 hectares (5.15 ha in AOP Lalande de Pomerol, 1.5 ha in AOP Montagne Saint-Emilion and the rest in Bordeaux). Its range consists of two red wines in Lalande, another in the mountains and a mellow rosé Vin de France offering very good value for money. In terms of vine and vineyard management, the Courty family have long banned insecticides and reduced the use of chemical inputs to a minimum. To preserve the vines but also their own health. They vinify for 3 months in stainless steel tanks, then 12 months in barrels. She works with a laboratory whose oenologist she has known for a long time. But they are not looking to make a technical wine whose aromas are shelled ...

For Serge Courty, wine should be a pleasure product, which we share with our friends. "We are artisans who make a traditional wine, a winegrower's wine, not an oenologist's wine."





### Château MOULIN BELLEGRAVE AOC Saint Emilion Grand Cru

In 1985, in the heart of Bordeaux at Saint Emilion, Laurent MABILEAU took over the family property.



#### Winery overview:

In Saint Emilion, he Château Moulin Bellegrave is situated alongside the Dordogne river at the highest point of the commune of Vigonet, whose very ancient name indicates a vocation for winegrowing on this rich mound of gravel soil. Its name inspires the « terroir » of which it is a proud reflection.

Having been worked by several generations of the same passionate family, this Château has been planted with the best varieties of Merlot, Cabernet Franc and Cabernet Sauvignon. The vines today have an average age of 45 years.

After the late havesting of the grapes, follows a slow fermentation and a 12 month ageing in barrel in order to offer a balanced, yet harmoniously complex mixture before the final blending of this superb Saint Emilion Grand Cru.

One can find in Antoine Mabileau's wines all the know how of Grand Crus. On the palate opulent flavours, a generous body, combining power, nobility and elegance.





## Château MOULIN DE PEYRONIN AOC Bordeaux, Bordeaux clairet





#### Estate conducted in organic farming since 1966







#### Winery overview:

Véronique and Franck TERRAL have been the proud owners of the estate since 2006. The Vineyard is located in the town of Pujols sur Dordogne east of Saint-Emilion and about 6 km south of Castillon-la-Bataille. In addition to this, you need to know more about it.

In 1966, Claude Jougla, a renowned foudrier, acquired the property and then in 1975 embarked on Organic Agriculture, a method of cultivation that respects the environment. In August 2006, they bought the property and here they are on a great adventure! The vineyard is located at an altitude of 75 to 80 meters on an excellent clay-limestone terroir. It surrounds the property in one piece and overlooks the beautiful Dordogne valley.

They produce AOC Bordeaux Red, Dry White, Clairet, Rosé and Crémant wines. All production has been in Organic Farming since 1975. They are also converted to biodynamics. The wines are certified from the 2019 vintage. The property covers 20 hectares, including 14 hectares planted with vines (11.5 hectares in red and 2.5 hectares in white).





### Château ROUSSELLE AOC Côtes de Bourg, Bordeaux

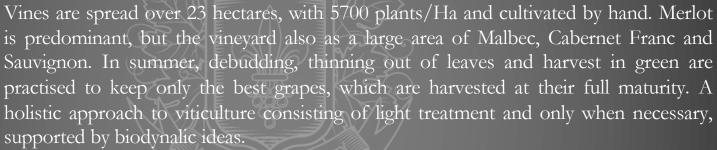


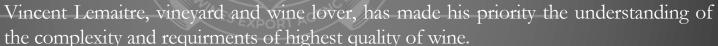




Built in 1636, Château Rousselle gained great fame through the centuries and it became, in the 19th, a pilot in the experimentation of modernized cellars. In 1868, the Ferret established Château Rousselle's reputation by classifying its wine as a «Premier Bourgeois ».

#### Winery overview:





The cellars is thermo-regulated. Vinification always starts with a cold maceration. Alcoholic fermentation and maceration are long lasting to extract all the aromas and give the wine all its strengh. For Château Rousselle Prestige, Malolactic fermentation is made in new barrel. All wines is aged in French oak barrels.









## Vieux Château RENAISSANCE AOC Bordeaux & Bordeaux supérieur







#### Since « Renaissance » ...

#### Winery overview:

The name of the castle comes from the history of the building. In fact, at the current location of the cellars and the family house, there was a building dating from the "Renaissance" period.

Difficult to find archives before the French Revolution, but writings attest that several families of rather wealthy ranks succeeded one another in this place.

It was not until 1920 at the end of the First World War that Mr and Mrs Kubiec, Polish immigrants, who came to France to work in a wine estate owned by Gustave EIFFEL in Blesignac, acquired "Le Vieux Château Renaissance".

Their labor and all their efforts were turned towards the rehabilitation of the field and in the agricultural production to meet their daily needs.

Equipment and buildings were modernized, and the first bottles of the "Vieux Château Renaissance" brand appeared in AOC Bordeaux.

Today the house, placed at the top of a hill with no neighbors, surrounded by fertile land, water points, woods and wells, allows us to claim an abundant agriculture at the time.











### VIGNOBLES DUPUY AOC Côtes de Bourg, Bordeaux





Winegrowers from father to son since 1772 each generation has brought its share of dynamism and modernity to develop and structure the vineyard and the cellars while ensuring the production of quality wines.

#### Winery overview:

In the heart of the Côtes de Bourg, Joel Dupuy practices his profession with passion. He works his vines and his vintage in accordance with his principles: to offer you quality wines, which are both gourmet, straightforward and uncomplicated at the same time.

They value both modern technologies and ancient traditions. This alliance, as well as family's rigour over the decades, allows the terroirs to express themselves and offer quality grapes, which is essential!

In the cellar, for both vinification and maturating, he avoids any unnecessary intervention and works with precision and gentleness.

Châteaux Labadie and Laroche Joubert are his personal interpretation of Côtes de Bourg wines often winners in Paris, Mâcon, Lyon contests and guide Hachette,....











> WINES EXPORT AGENCY (



#### Our discoveries 2022:

#### Château COURONNEAU:









Château Couronneau is a very old Bordeaux wine estate (15th century) with 35 ha of vines, whose sole aim is to make very great wines in compliance with organic farming specifications.

#### Winery overview:

Former property of the family of Jacques Cartier, discoverer of Canada, they lived in Château Couronneau for more than 3 centuries and were buried there. With them began the revival of this austere old castle that had become the center of a vast wine estate since the 16th century.

Today, the vineyard Château Couronneau is run within the strictest parameters of organic and biodynamic agriculture. (Certificate of Ecocert 1999 and Certificate of Demeter 2012). Since 2004 their leading organic vineyard focuses on optimum efficiency of phytosanitary input.

Unanimously recognized by the press, their expertise has been rewarded with more than 35 medals in the main international competitions, including more than half the gold.

#### **Domaine SAINT-AMAND:**

AOC Cadillac Côtes de Bordeaux



Their passion as winegrowers and their love of the terroir, it is through their wines that they express them.

#### Winery overview:

The vineyard of this château was established in the 1900s by his grandfather, taken over in 1947 by his father, and it was in 1985 that Serge Courty became its worthy owner. And now is Joel, his son.

Today, the château has nearly 8 hectares (5.15 ha in AOP Lalande de Pomerol, 1.5 ha in AOP Montagne Saint-Emilion and the rest in Bordeaux). Its range consists of two red wines in Lalande, another in the mountains and a mellow rosé Vin de France offering very good value for money.

In terms of vine and vineyard management, the Courty family have long banned insecticides and reduced the use of chemical inputs to a minimum. To preserve the vines but also their own health.

They vinify for 3 months in stainless steel tanks, then 12 months in barrels.

### WINES EXPORT AGENCY

#### Main office:

26 Avenue Gustave Eiffel - 33700 Mérignac - FRANCE - Phone: +33.975.431.750

> E-mail: contact@winesexportagency.com -mail: contacte with the work with the work

WINES EXPORT AGENCY IN THE WORLD:

ASIA - AFRICA - CANADA - EUROPE - NORTH AMERICA -OCEANIA - RUSSIA - SOUTH AMERICA











