



✦ WINES EXPORT AGENCY ✦

ALSACE'S PORTFOLIO

Light version





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## **We welcome to Wines Export Agency: Distributor of French finest wines in the world.**

Wines Export Agency is a dynamic company specializing in the production and distribution of French finest wines.

We have been established for over 11 years and we officially represent some of the largest and most globally known appellations at direct prices from all our vineyards.

Wines Export Agency currently has a effective distribution network in 35 countries including both importers and wholesalers clients backed by an effective marketing and business development strategy.

More than 120 appellations from France (red, white, rose wines, sparklings, Champagnes, or Spirits) are offered for sale and rigorously selected by our team who tastes hundreds of wines each year.



All our partner winegrowers partner work with an environmental approach and are often highly rated/rewarded by the best of international ontests/critics for the quality of their wines.

Wines Export Agency has very close ties with its: importers, distributors, major supermarket chains, liquor stores, bars, hotels, restaurant, clubs, casinos, and duty-free shops.

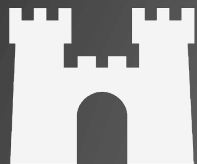
In total we have more than 2,300 direct customers that we supply for which we understand the needs and demands.

**We are constantly committed to qualities, volumes, best prices and services.**



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## OUR FRENCH PARTNERS REPRESENT:



19,000 *acres* for  
170 *châteaux & estates*  
from 120 *French appellations*



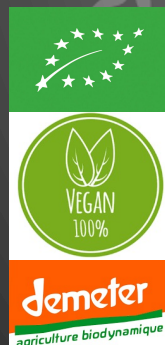
*Many awards* on all  
our French wines



92 *châteaux & estates*  
*certified*



Over 450 *medals*  
& more 130 *90+ rating*



+37 *châteaux & estates*  
in *organic, biodynamic*  
*and vegan viticulture*



Over 350 *stars*

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## KEY POINTS

- **Our vision**

- ❖ Wines Export Agency strives to be the leader in the wholesale of french finest wines throughout the world.
- ❖ We are committed to adding value to our customers, offer the best qualities and highest standards of environmental respect from our winegrower partners, exemplary professional representation of our suppliers, and support for the communities where we live and work.
- ❖ We will secure our future with dedication to performance and innovation.

- **Our mission**

- ❖ Wines Export Agency's mission is to be the best and most respected wholesale distributor of wines and spirits beverages from France.
- ❖ We strive to develop the most trustworthy and professional partnership with our customers, which results in mutual benefits.
- ❖ We provide the best customer services to insure a valuable, long lasting relationship with our customers.
- ❖ We take pride in our ability to maintain a future vision filled with growth and opportunities, while staying true to our unwavering commitment of distributing the utmost quality wines and services.



- **Core values**

### ***Integrity***

- ❖ We always do business with the utmost integrity
- ❖ Honesty, respect and fairness govern all our actions.
- ❖ Our integrity is our most important competitive advantage.

### ***Quality***

- ❖ We take pride in delivering quality wines and spirits.
- ❖ We give superior service to every customer, and supplier.
- ❖ Our business is built on developing strong, enduring relationships.

### ***Entrepreneurial Spirit***

- ❖ We embrace change and adapt quickly.
- ❖ We encourage creativity and innovation from our customers and winegrowers, welcome new ideas and empower all to participate.
- ❖ We celebrate individual and team efforts and achievements as they are essential to our success



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## LOGISTIC

***Wines Export Agency brings you unique logistics solutions in France at every step of the logistical chain.***

From 1 mix-pallet with grouped delivery according to the production regions, we offer you fully integrated door-to-door logistic services providing our customers with grouped delivery of their orders, secure and on-time delivery by:

### **Express air-delivery:**

We offer fast and safe door-to-door delivery by air at economic rates for large loads and small parcels (samples, internet sales, gifts, private cellars).



### **International freight management by ocean:**

Wines Export Agency can organize ocean freight options including LCL (Less than a Container Load), as well as full containers.



### **Short-term or long-term warehousing:**

Short or long-term storage may be arranged upon request at one of our temperature-controlled warehouses in France. We can arrange for picking of orders, labelling and local delivery by ground, ocean, or air on demand.



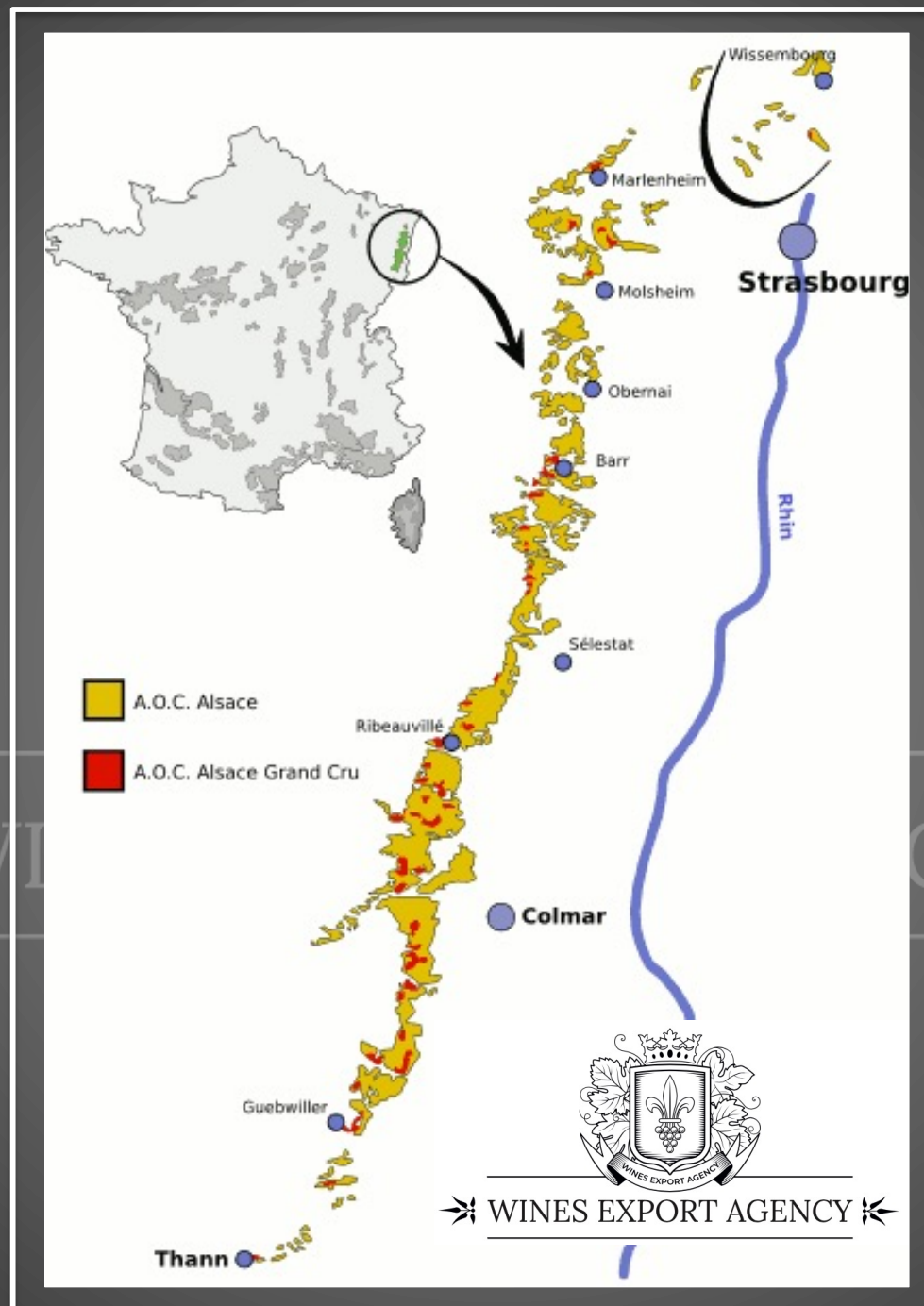
### **Import customs operations:**

WEA collects and submits you all legal documents including for example : DCA/DAA, label/back label approval... – to clear all shipments everywhere in the world.

**Do not hesitate to contact us for full details and pricing of our services.**









# OUR PARTNERS IN ALSACE

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Our partner:



## Domaine ENGEL

Alsace AOCs: Riesling, Gewürstraminer, Pinot Blanc, Pinot gris, Muscat, Crémant



*Located at the foot of the Château du Haut-Kœnigsbourg, Domaine ENGEL extend over different terroirs including the Grand Cru Praelatenberg.*

### Winery overview:

Created in 1900 by great-grandfather Alphonse ENGEL, the Domaine ENGEL is now run by the brothers Christian & Hubert and his son Pierre.

The farm estate has 21 hectares, including 15 hectares of hillside land.

The vines are located on either side of the Praelatenberg hillsides, one of the 51 Grands Crus of Alsace.

Since 2014 the estate has been certified in "Organic Agriculture", in addition to respecting the soil, biodiversity and vines, we strive to only add adjuvants to the wine when necessary. Manual harvests. Long pressing. Aging in stainless steel vats and bottling at the Domaine



Our partner:



## DOMAINE GISSELBRECHT

Alsace AOCs: Riesling, Gewürstraminer, Pinot Blanc, Pinot gris, Muscat, Sylvaner, Crémant



*The Gisselbrecht family produces wines in Alsace since the 17th century. Today the family owns 17 hectares of Vineyards in the best locations of Dambach la ville and surroundings.*

### Winery overview:

One Domaine patiently acquired waiting for the best parcels to be free, specially the Grand cru Frankstein.

The village of Dambach la ville is located in the middle of the famous wine road d'alsace. The Wines remain in the cellar after bottling at least one year in order to allow them to reach perfect maturity. A special attention is dedicated to the Grands crus.

The vinification is made according to the traditional style for the Wines of Alsace, but with the newest methods. All the Wines sold by the Gisselbrecht are vinified at 100% by themselves in their cellar. They use wooden tanks, temperature controlled stainless steel and cement vats. The juices are hardly moved and always rest in order to allow the sediments to deposit naturally. The fermentation are cold controlled and made as slowly as possible in order to extract at maximum the characteristics of the soil and subsoil so that the wines express their best personality. Once bottled, the wines rest around one year in the cellars in order to mature slowly. The Philosophy is to assure the quality and personality of the wines, the ambition is to innovate, create, and to dare to try new methods.





Our partner:



## Domaine HUBER & BLEGER

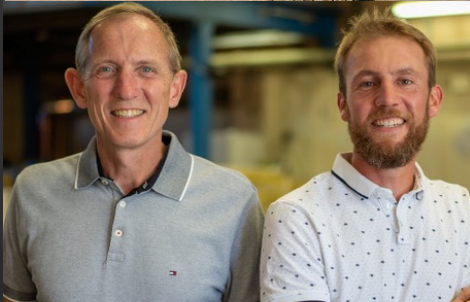
Alsace AOCs: Riesling, Gewürstraminer, Pinot  
Blanc, Pinot gris, Muscat, Sylvaner, Crémant



*Passionate and talented personalities, in love with their profession and who are involved on a daily basis to offer you the most beautiful expression of Alsatian grape varieties.*

### Winery overview:

An estate created in 1967 by Marcel Huber and his cousin Robert Bléger around Saint-Hippolyte, on the border of the two Alsatian departments. After Claude and Marc Huber, Sébastien (son of Marc) and Franck Bléger ensure the sustainability of the farm which covers 30 ha. Vineyards dominated by Haut-Kœnigsbourg. The vines are almost exclusively planted on granite soils located in Saint-Hippolyte and Kaysersberg. And it is a choice that favors the minerality, finesse and elegance of wines from this type of soil. 100% manual harvesting, gentle pressing, slow and controlled fermentation, everything is done to preserve the finesse of the Alsatian grape varieties.



# WINES EXPORT AGENCY

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**WINES EXPORT AGENCY IN THE WORLD:**

ASIA - AFRICA - CANADA - EUROPE - NORTH AMERICA -  
OCEANIA - RUSSIA - SOUTH AMERICA

